# **Budget Summary**FY 2019/20 - FY 2020/21 Operating Budget

### **Budget Summary**

FY 2019/20 - FY 2020/21 Operating Budget

The Two-Year Operating Budget is projected to be \$192.4 million in FY 2019/20 and \$196.2 million in FY 2020/21 which represents a four percent increase from the FY 2018/19 Midyear Budget and another 2 percent increase from the FY 2019/20 budget.

The Operating Budget is comprised of a number of funds that are summarized in the following four major categories of funds:

#### Total Operating Expenditure (in Millions)

Fund Category	FY 2017/18 Actuals	FY 2018/19 Mid-Year	FY 2019/20 Total Expenditures	% of Budget	FY 2020/21 Total Expenditures	% of Budget
General Fund	\$107.0	\$113.6	\$120.7	62.8%	\$124.5	63.5%
Enterprise Funds	42.8	44.6	48.9	25.4%	50.8	25.9%
Internal Services Funds	17.5	21.8	20.9	10.9%	19.4	9.9%
Special Revenue Funds	5.1	5.2	1.8	0.9%	1.4	0.7%
Totals	\$172.4	\$185.2	\$192.4	100.0%	\$196.2	100.0%

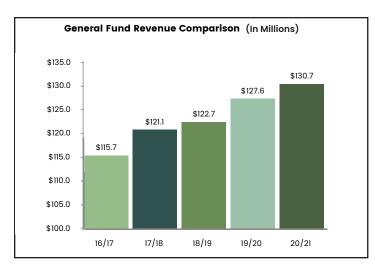
The only funds that are not included in the Operating Budget are Capital Improvement Funds<sup>1</sup>.

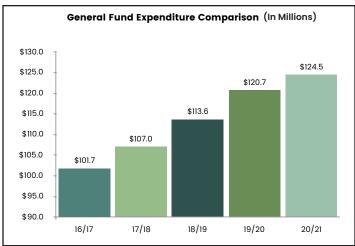
There are several increases in the FY 2019/20 and FY 2020/21 operating budgets related to salary and fringe benefits pursuant to adopted labor agreements as well as increased PERS pension rates. In addition, there are several non-labor increases related to contractual services, replacement equipment, and increased contingency for future wage increases and new positions. Increases in each of these expenditure categories is described below.

#### **General Fund**

General Fund operating revenues are projected to total \$127.6 million in FY 2019/20, a 3.9 percent increase over the FY 2018/19 Midyear Budget, and \$130.7 million in FY 2020/21. General Fund operating expenditures are projected to total \$120.7 million in FY 2019/20, a 6.2 percent increase over the FY 2018/19 Midyear Budget, and \$124.5 million in FY 2020/21. The following charts present a comparison of the revenues and expenditures for the five year period ending FY 2020/21.

<sup>&</sup>lt;sup>1</sup>Please refer to Appendix A for Capital Improvement Program overview.

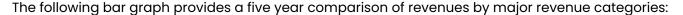


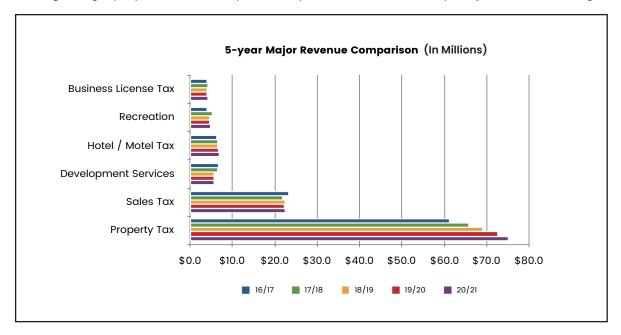


#### **General Fund Revenues**

The following table provides a comparison of projected General Fund revenues by major category for FY 2019/20 and FY 2020/21.

General Fund Revenues	FY 2016/17 Actual	FY 2017/18 Actual	FY 2018/19 Mid-Year Budget	FY 2019/20 Projected	% Change	FY 2020/21 Projected	% Change
Taxes	\$96,310,183	\$99,716,613	\$103,736,288	\$107,236,000	3.4%	\$110,375,000	2.9%
Development Services	6,777,163	6,534,653	5,716,550	5,585,827	-2.3%	5,601,827	0.3%
Fines & Forfeitures	299,605	286,392	205,000	279,500	36.3%	259,500	-7.2%
Interest Income & Rents	443,781	527,698	428,750	478,750	11.7%	528,750	10.4%
Subventions & Grants	255,993	745,293	272,300	443,800	63.0%	443,800	0.0%
Franchise Fees	2,637,490	2,685,071	3,110,000	3,185,000	2.4%	3,285,000	3.1%
Current Service Fees	1,465,182	1,532,912	1,147,597	1,232,472	7.4%	1,268,763	2.9%
Miscellaneous	981,623	1,269,099	1,224,132	1,969,400	60.9%	1,549,400	-21.3%
Library Services	113,597	91,671	122,000	80,000	-34.4%	40,000	-50.0%
Recreation Services	4,107,358	5,204,194	4,574,477	4,747,084	3.8%	4,770,518	0.5%
Interfund Charges	2,342,106	2,472,982	2,206,562	2,333,325	5.7%	2,550,406	9.3%
Total Revenue	\$115,734,082	\$121,066,577	\$122,743,656	\$127,571,158	3.9%	\$130,672,964	2.4%





Tax revenues represent approximately 87 percent of the General Fund revenues. Property tax (57 percent) and sales tax (17 percent) revenues represent a majority (74 percent) of tax revenues.

#### **Property Tax**

Property tax revenues, including secured, unsecured, supplemental, delinquent property taxes and the amount reimbursed by the State in exchange for the reduction in vehicle license fees, projected to increase by five percent in FY 2019/20 and by 3.5 percent in FY 2020/21.

Property Tax Categories	FY 2016/17 Actual	FY 2017/18 Actual	FY 2018/19 Mid-Year Budget	FY 2019/20 Projected	% Change	FY 2020/21 Projected	% Change
Secured Property	\$50,161,606	\$53,546,942	\$56,750,000	\$59,769,000	5.3%	\$62,161,000	4.0%
Unsecured Property	2,470,793	2,901,957	2,650,000	3,019,000	13.9%	3,073,000	1.8%
Delinquent Taxes	436,653	407,651	450,000	459,000	2.0%	459,000	0.0%
Property Tax in Lieu of VLF	5,980,866	6,341,512	6,780,000	7,086,000	4.5%	7,331,000	3.5%
Supplemental Assessment	1,785,246	2,165,189	2,120,000	1,943,000	-8.4%	1,746,000	-10.1%
Total Property Taxes	\$60,835,164	\$65,363,251	\$68,750,000	\$72,276,000	5.1%	\$74,770,000	3.5%

#### Sales Tax

Sales tax revenues are expected to decrease by 1.3 percent in FY 2019/20 and increase by 1.4 percent in FY 2020/21. The decrease is primarily due to expected continued decline in the business to business, general goods and automotive categories.

Sales Tax Revenue	FY 2016/17 Actual	FY 2017/18 Actual	FY 2018/19 Mid-Year Budget	FY 2019/20 Projected	% Change	FY 2020/21 Projected	% Change
Total Sales Tax	\$23,362,536	\$21,764,560	\$22,500,000	\$22,200,000	-1.3%	\$22,500,000	1.4%

#### **Development Services Fee Cost Recovery**

The City of Pleasanton provides many services to the public. Some services provide a general benefit to the community such as police and fire protection and are almost entirely paid for by general taxes. Other services, such as building inspections, permitting, and recreation classes, provide a special benefit to an individual, group, or company and a user fee is charged to recover all or a portion of the cost of providing that special service. It is the general policy of the City to recover its costs from individuals and/or groups that benefit from a particular service. A Development Services user fee study was adopted by City Council in July 2015.

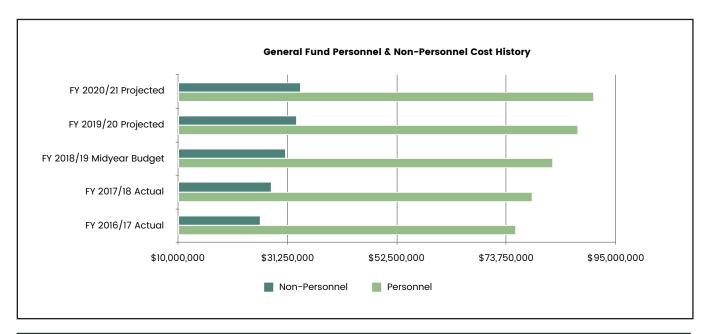
Based on anticipated development activity, staff is expecting Development Services fee revenues to decrease by 2.3 percent in FY 2019/20 followed by a slight 0.3 percent increase in FY 2020/21.

Community Development Revenue	FY 2016/17 Actual	FY 2017/18 Actual	FY 2018/19 Mid-Year Budget	FY 2019/20 Projected	% Change	FY 2020/21 Projected	% Change
Development Services Fees	\$6,786,571	\$6,534,653	\$5,716,550	\$5,585,827	-2.3%	\$5,601,827	0.3%

#### **General Fund Expenditures**

The General Fund Operating Budget is balanced completely with operating revenues.

The following graph presents the historical and proposed relationship between personnel and non-personnel costs in the General Fund.



	FY 2016/17 Actual	FY 2017/18 Actual	FY 2018/19 Mid-Year Budget	FY 2019/20 Projected	FY 2020/21 Projected
Personnel	\$75,655,509	\$78,904,640	\$82,748,856	\$87,711,334	\$90,732,381
Non-Personnel	\$26,043,207	\$28,124,813	\$30,831,053	\$32,998,942	\$33,749,753

#### **Analysis of Expenditures by Category**

General Fund expenditures are estimated to be \$120.7 million in FY 2019/20, a 6.3 percent increase over the FY 2018/19 Midyear Budget and \$124.5 million in FY 2020/21, a 3.1 percent increase over the FY 2019/20 Budget. The following table summarizes the Budget in each expenditure category from FY 2018/19 through FY 2020/21.

Expenditure Category	FY 2018/19 Mid-Year Budget	FY 2019/20 Projected	% Change	FY 2020/21 Projected	% Change
Personnel	\$82,748,856	\$87,711,334	6.0%	\$90,732,381	3.4%
Transportation & Training	1,580,949	1,982,195	25.4%	2,005,196	1.2%
Repairs & Maintenance	6,311,097	6,762,071	7.2%	6,821,939	0.9%
Materials & Supplies	22,537,897	23,813,786	5.7%	24,578,628	3.2%
Capital Outlay	401,110	440,890	9.9%	343,990	-22.0%
Total	\$113,579,909	\$120,710,276	6.3%	\$124,482,134	3.1%

#### **Personnel**

Personnel costs represent 73 percent of the FY 2018/19 General Fund Budget and are estimated to comprise 73 percent in both FY 2019/20 and FY 2020/21. The Personnel cost increases include step and salary increases pursuant to existing labor contracts, increases in health and other benefit costs, increases in PERS rates (see PERS Rate History Table below), and increases in annual funding of workers compensation reserves.

Increases in Health Insurance Expenses	\$431,000	\$341,000
PCEA	3.0%	3.0%
Fire - IAFF	3.0%	3.0%
Police - POA	3.0%	0.0%
Labor Cost Increases per existing MOUs		
Total PERS Employer Contribution Increases <sup>1</sup>	\$2,000,000	\$1,000,000
	FY 2019/20	FY 2020/21

The increases for all funds over the next two years:

The Police - POA MOU expires at the end of FY 2019/20; thus, while the increases noted are zero percent for FY 2020/21, that amount will change once the MOU is finalized and the change will be reflected in the FY 2020/21 Mid-Term update.

the FY 2018/19 Midyear budget which reflected filled positions where the City paid health benefits and excluded vacant positions for which the City hasn't paid health benefits. The FY 2019/20 budget assumes all positions are filled. If there are a similar number of vacancies in FY 2019/20 as FY 2018/19, then health benefit expenses will not increase by \$431,000 but by a much smaller amount or a net decrease as reflected in the Kaiser rates.

<sup>&</sup>lt;sup>1</sup> While pension expenses are increasing, the overall increase of \$2 million in FY 2019/20 is comparing the FY 2018/19 Mid- year budget which reflected filled positions where the City paid pension benefits and excluded vacant positions for which the City hasn't paid pension benefits. If there are a similar number of vacancies in FY 2019/20 as FY 2018/19, then pension expenses will not increase by \$2 million but by a much smaller amount. Similarly, Health premium rates for Kaiser are decreasing by 1.5 percent in FY 2019/20. The overall increase of \$431,000 in FY 2019/20 is comparing the FY 2018/19 Midyear budget which reflected filled positions where the City paid health benefits and excluded vacant positions for which the City

#### PERS Rate History - Employer Rates

	Misc/Mgmt	Safety-Fire	Safety- Police
2020/21 (projected)	35.482%	55.186%	52.440%
2019/20 (projected)	33.038%	52.005%	46.244%
2018/19	31.147%	45.569%	37.278%
2017/18 (3)	27.525%	44.065%	34.011%
2016/17	26.902%	42.668%	34.099%
2015/16 (2)	27.290%	39.060%	33.304%
2014/15	25.659%	36.979%	27.849%
2013/14	24.013%	35.559%	26.149%
2012/13 (1)	21.899%	33.287%	24.706%
2011/12	21.087%	31.880%	33.353%
2010/11	17.319%	27.757%	29.074%

<sup>(1)</sup> Reduction in Safety-Police rate due to payoff of the Police Side Fund on July 1, 2011.

The total rates from FY 2017/18 onward are calculations staff made based on estimated PERSable payroll.

#### **Employee Contribution Rates to PERS**

Bargaining Group		Employee Contributions % of Payroll
IAFF	Classic (1) Classic (2) PEPRA	12%* 12%* 10.5%
PPOA	Classic (1) Classic (2) PEPRA	12% 12% 12%
PCEA	Classic PEPRA	8% 6.25%
мемт	Classic PEPRA	8% 6.25%
CONF	Classic PEPRA	8% 6.25%

<sup>\*</sup>Increaes to 12.5% in FY 20/21

<sup>(2)</sup> Beginning with FY 2015/16 CalPERS collects employer contributions toward the Safety-Police unfunded liability and side fund as dollar amounts instead of the prior method of contribution rates.

<sup>(3)</sup> In FY 2017/18 CalPERS began collecting employer contributions toward the Misc/Mgmt & Safety Fire unfunded liability and side fund as dollar amounts instead of the prior method of contribution rates.

#### Non-Personnel

Non-Personnel costs are approximately 27 percent of the Operating Budget in FY 2019/20 and 27 percent in FY 2020/21. The FY 2019/20 Non-Personnel budget is \$2.2 million greater than the FY 2018/19 Midyear Budget mainly due to the following:

LPFD Repair and Replacement Allocations		
Equipment & Apparatus		\$772,500
Increased Contingency for Wage Increases,		
New Positions and Legislative Advocacy Contract		663,641
Increased Planning Contractual Services *		484,443
Maintenance Agreements – Street Light Maintenance		257,500
Temporary Agency Contract Staffing		37,239
Increased Grant Funding to Non-profits		75,975
Misc. Net Reductions in Department Budgets		(123,409)
	TOTALS:	\$2,167,889

<sup>\*</sup>Increased Planning costs are offset by additional reimbursement revenues.

The FY 2020/21 Non-Personnel Budget is \$750,811 greater than the FY 2019/20 Budget primarily due to increasing the contingency for the POA contract.

#### **Transportation & Training**

Transportation & Training costs are estimated to increase 25 percent in FY 2019/20 and by 1.2 percent in FY 2020/21. These costs include training, fuel, maintaining and operating vehicles, patrol cars, and fire units along with annual depreciation cost for scheduled replacement LPFD of Livermore and Pleasanton shared equipment accruals. Citywide training expense amounts to about 26 percent of the total amount budgeted in this account, including ongoing training for both police and fire personnel.

#### Repairs & Maintenance

Repairs & Maintenance costs are estimated to increase by \$451,000 or seven percent in FY 2019/20 over the FY 2018/19 Midyear Budget and \$60,000 or one percent in FY 2020/21. The Repairs & Maintenance category includes a variety of expenditure accounts including computer hardware maintenance, equipment parts, various repair contracts and replacement and renovation charges. The majority of the costs in this category are replacement and renovation charges and include funding for replacement and/or renovation of parks and medians, computer equipment, rolling stock, and city buildings. The \$451,000 net increase in FY 2019/20 is attributed to increased allocation to LPFD Fire Apparatus replacement fund per the amortization schedule.

#### Materials & Supplies

Materials & Supplies costs are estimated to increase by \$1,276,000 in FY 2019/20, a 5.7 percent increase, and increase by 3.2 percent in FY 2020/21. The Materials & Supplies category includes a variety of expenditures including professional service contracts, water and sewer charges for City facilities, street light electricity costs, as well as contributions to the self-insurance liability reserve, community program grants, and contingency funds. As previously noted, increases in this category over the FY 2018/19 Midyear Budget include (1) the increased contingency for management and confidential wage increases, and \$500,000 to allow the City Manager to create approximately three new positions: state level legislative advocacy services, (2) contractual services increase in Planning and Community Development that are offset by increased revenues, and (3) temporary agency contract staffing reflecting existing and expected vacancies. These cost increases are somewhat offset by decrease in election expenses and other miscellaneous net decreases.

#### **Capital Outlay**

Capital Outlay costs are estimated to increase by \$39,780 or 10 percent in FY 2019/20 and then to decrease by 22 percent in FY 2020/21. The Capital Outlay category includes the purchase of new vehicles, office equipment, computers, software, and field equipment, whereas the Repairs & Maintenance category which funds the repair and replacement of existing City assets. The majority of the expenditure increases in FY 2019/20 is for the Police Department to upgrade handheld radios.

#### **Operating and Capital Transfers**

Operating transfers to the General Fund include a transfer from the Retiree Medical Fund (\$1,006,000 in FY 2019/20 and \$1,050,000 in FY 2020/21) to return the implied subsidy paid by the General Fund on retirees' medical premiums and a transfer from the Golf Course Fund (\$12,004 in FY 2019/20 and \$31,780 in FY 2020/21) equal to estimated net revenues to repay the General Fund loan originally established to help pay for the Happy Valley infrastructure that was required for the Callippe Golf Course.

Operating transfers from the General Fund include operating subsidies to the Transit Fund, Storm Drain Fund, and Cemetery Fund. There are also transfers from the General Fund to the Water and Sewer Funds to fund the senior and low income water and sewer discounts. Under Proposition 218, one classification of water customers cannot subsidize another; therefore, if a City desires to provide senior and low income discounts to its customers the discounts must be funded through the General Fund. Finally, there is a transfer from the General Fund to the Capital Improvement Fund to fund the City's Capital Improvement Program (CIP). The General Fund transfer to the Capital Improvement Fund is \$5.2 million in FY 2019/20 and \$5 million in FY 2020/21 to address capital project funding requirements.

Operating Transfers	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	Projected 2020/21
OPERATING TRANSFERS IN - From:				
Urban Forestry Fund (1/2 of Landscape Architecture Assistant)	\$19,000	\$20,000	\$25,000	\$25,000
Retiree Medical Fund (Implied Subsidy)	695,000	735,000	1,006,000	1,050,000
Happy Valley Infrastructure Loan Repayment from Golf	79,743	88,166	12,004	31,780
Developer Reimbursements	13,594	-	-	-
OPERATING TRANSFERS OUT - To:				
CIPR	(7,470,667)	(7,969,047)	(5,200,000)	(5,000,000)
Senior & Low Income Water & Sewer Discounts				
Water Fund	(263,165)	(244,000)	(250,000)	(250,000)
Sewer Fund	(94,829)	(106,000)	(108,000)	(110,000)
Transit Fund (Subsidy)	(358,977)	(387,238)	(209,731)	(216,717)
Storm Drain Fund (Subsidy)	(330,000)	(330,000)	(130,000)	(330,000)
Cemetery Fund (Subsidy)	(45,000)	(45,000)	(50,000)	(50,000)
Repayment to Retiree Med Fund for Golf Debt	(695,000)	(735,000)	(1,006,000)	(1,050,000)
LED CEC Loan Repayment	(190,628)	(190,628)	(190,628)	(190,628)
Prefund Pension Liability to Trust	-	(721,177)	-	-
Total	(\$8,640,929)	(\$9,884,924)	(\$6,101,355)	(\$6,090,565)

#### **General Fund Reserves<sup>2</sup>**

The changes to General Fund Reserves are shown in the following tables for the proposed FY 2019/20 Budget and the proposed FY 2020/21 Budget:

The FY 2019/20 budget includes a reserve of \$26.8 million, which equals 22.2 percent of operating expenses in FY 2019/20 or slightly more than the minimum of 20 percent required by the City's reserve policy. The FY 2020/21 budget includes a reserve of \$26.9 million which equals 21.6 percent of operating expenses in FY 2020/21.

#### Changes in Reserves in FY 2019/20

General Fund Reserves	Estimated Balance 6/30/2019	FY 2019/20 Adjustments	Estimated Balance 6/30/2020
Reserve for Economic Uncertainties	\$26,063,367	\$759,527	\$26,822,894
TOTAL	\$26,063,367	\$759,527	\$26,822,894

#### Changes in Reserves in FY 2020/21

General Fund Reserves	Estimated Balance 6/30/2020	FY 2020/21 Adjustments	Estimated Balance 6/30/2021
Reserve for Economic Uncertainties	\$26,822,894	\$100,265	\$26,923,159
TOTAL	\$26,822,894	\$100,265	\$26,923,159

 $<sup>^{\</sup>rm 2}\,$  Excludes \$1.2 million in fund balance, which is reserved for LPFD's Workers Compensation.

### **Enterprise Funds**

#### **Water Fund**

Revenues from water sales are expected to increase by approximately one percent in FY 2019/20 and increase by six percent in FY 2020/21, mainly attributable to Zone 7 and City of Pleasanton rate increases. Expenses in the Water Fund are estimated to increase overall by 28 percent in FY 2019/20 and increase by five percent in FY 2020/21. The increase in FY 2019/20 is primarily related to a newly created Water Repair and Replacement Fund that will be used to fund annual repair and replacement projects for the Water Enterprise that had been budgeted in the Water CIP fund. As required by accounting standards, the City budget expenses allocations to the Repair and Replacement funds as opposed to transferring the funds out as it does for CIP funds. There is also \$127,000 included in a contingency account to fund up to 3.0 FTE positions: Instrument Technician and 2.0 FTE Utility Operators. The cost of the three positions is shared equally with the Sewer Operating Fund. The City Manager will decide during the year whether to fill any of those positions. There is also an increase of \$2.3 million in net transfers out to fund water enterprise projects in the CIP.

The increase in FY 2020/21 is primarily attributed to increased cost of water purchased from Zone 7. The Zone 7 Water Agency is the water wholesaler for the Livermore-Amador Valley, which purchases, treats, and delivers water to the cities of Pleasanton and Livermore, Dublin San Ramon Services District (DSRSD), and the California Water Service Company (serving parts of Livermore).

The Water Operating Fund is expected to end FY 2019/20 with an operating fund balance of \$12.4 million as shown in the table below, equaling 44 percent of the Water Fund's FY 2019/20 budgeted operating expenses. The operating reserve policy adopted by the City Council in November 2016 targets the Water Fund operating reserves equal to 35 percent of operating expenses. Thus, operating reserves exceed the target.

The City receives 80% of its water supply from Zone 7 and the other 20% from City-owned and operated wells. The following table summarizes the Water Operations and Maintenance Fund for the four years ending FY 2020/21.

Water/Recycled Water (O&M)	Actual 2017/18	Mid-Year 2018/19	Projected 2019/20	Projected 2020/21
Beginning Balance, July 1	\$12,346,487	\$11,596,506	\$14,326,519	\$12,390,601
Revenues	28,399,721	29,636,741	29,927,741	31,801,241
Net Transfers	(5,166,386)	(1,432,000)	(3,723,129)	(3,266,129)
Expenses				
Zone 7 Purchased Water	14,590,711	16,000,000	16,100,000	17,500,000
All other expenses	9,392,604	9,474,728	12,040,530	12,062,523
Total Expenses	23,983,315	25,474,728	28,140,530	29,562,523
Net Income	(\$749,981)	\$2,730,013	(\$1,935,918)	(\$1,027,411)
Ending Balance, June 30	\$11,596,506	\$14,326,519	\$12,390,601	\$11,363,190

#### **Sewer Fund**

Sewer revenues are expected to increase by four percent in FY 2019/20 and increase by three percent in FY 2020/21 reflecting the annual Consumer Price Index (CPI) increase in local city sewer fees. However, a majority of the customers' sewer fees are the regional sewer fees charged by DSRSD. The Budget assumes DSRSD fees will increase by three percent in FY 2019/20 and two percent in FY 2020/21.

Expenses in the Sewer Fund are increasing by 14 percent in FY 2019/20 and two percent in FY 2020/21. Similar to the Water Operations & Maintenance fund, the increase in FY 2019/20 is primarily related to a newly created Sewer Repair and Replacement Fund that will be used to fund annual repair and replacement projects for the Sewer Enterprise that had been budgeted in the Sewer CIP fund. There is also \$127,000 in a contingency account to fund the Sewer Operating Fund's portion of up to 3.0 FTE positions: Instrument Technician and 2.0 FTE Utility Operators. The City Manager will decide during the year whether to fill any of those positions.

As show in the table below, the SewerOperating Fund is expected to end FY 2019/20 with a positive operating fund balance of \$7.9 million as shown in the table below, equaling 52.8 percent of the Sewer Fund's FY 2019/20 budgeted operating expenses. The operating reserve policy adopted by the City Council in November 2016 targets the Sewer Fund operating reserves equal to 35 percent of operating expenses. Thus, operating reserves exceed the target.

The following table summarizes the Sewer Operations and Maintenance Fund for the four years ending FY 2020/21.

Sewer (O&M)	Actual 2017/18	Mid-Year 2018/19	Projected 2019/20	Projected 2020/21
Beginning Balance, July 1	\$6,489,334	\$6,846,889	\$7,613,313	\$7,866,540
Revenues	14,629,984	14,929,500	15,507,500	15,922,500
Net Transfers	(1,085,171)	(1,101,700)	(359,000)	(856,000)
Expenses				
DSRSD	9,859,372	10,000,000	10,300,000	10,500,000
All other expenses	3,327,887	3,061,376	4,595,273	4,742,555
Total Expenses	13,187,259	13,061,376	14,895,273	15,242,555
Net Income	\$357,555	\$766,424	\$253,227	(\$176,055)
Ending Balance, June 30	\$6,846,889	\$7,613,313	\$7,866,540	\$7,690,484

#### **Golf Fund**

Golf revenues from green fees are projected based on 52,750 rounds of play in FY 2019/20 and 54,069 rounds in FY 2020/21. Revenues are projected to decrease by three percent in FY 2019/20 and increase by four percent in FY 2020/21. Expenses are projected to decrease by 0.4 percent in FY 2017/18 and increase by three percent in FY 2020/21.

As a result of decreasing revenues and increasing expenses, the golf course will transfer \$12,004 in FY 2019/20 and \$31,780 in FY 2020/21 to the General Fund to repay the General Fund for loans made to the Golf Fund during development of the golf course is less than the \$88,166 transferred out in FY 2018/19. The loan balance is expected to be approximately \$6.1 million as of June 30, 2019.

The following table summarizes the Golf Fund for the three years ending FY 2020/21.

Golf Operations	Actual 2017/18	Mid-Year 2018/19	Projected 2019/20	Projected 2020/21
Beginning Balance, July 1	\$72,798	\$1,126	\$27,356	\$27,356
Revenues	3,774,140	4,141,354	4,023,297	4,175,466
Expenses	3,566,661	3,824,958	3,810,128	3,934,913
Net	207,479	316,396	213,169	240,553
Transfer Out -				
Golf Replacement	(199,408)	(202,000)	(201,165)	(208,773)
General Fund Loan Repaymt	(79,743)	(88,166)	(12,004)	(31,780)
Net Income	(\$71,672)	\$26,230	\$0	\$0
Ending Balance, June 30	\$1,126	\$27,356	\$27,356	\$27,356

#### **Cemetery Fund**

Pleasanton Pioneer Cemetery is overseen by the Library and Recreation Department. A part-time Program Assistant coordinates the day-to-day operations. The cemetery is also managed under service contracts with Graham Hitch Mortuary providing sales and burial coordination and Monte Vista Memorial Gardens providing grounds maintenance and burial services. The General Fund provides a \$50,000 annual subsidy to fund maintenance of the facility. There is a \$1 million interfund loan to the Cemetery Fund to help fund Cemetery Master Plan projects approved by City Council that is still outstanding.

Cemetery Operations	Actual 2017/18	Mid-Year 2018/19	Projected 2019/20	Projected 2020/21
Beginning Balance, July 1	\$465,089	\$200,081	\$154,679	\$151,822
Revenues	290,873	126,300	190,180	190,180
Expenses	600,881	216,702	243,037	265,948
Net	(310,008)	(90,402)	(52,857)	(75,768)
Transfer In -				
General Fund subsidy	45,000	45,000	50,000	50,000
Net Income	(\$265,008)	(\$45,402)	(\$2,857)	(\$25,768)
Ending Balance, June 30	\$200,081	\$154,679	\$151,822	\$126,054

### **Special Revenue Funds**

#### **Lower Income Housing Fund**

The Lower Income Housing Fund receives revenue from an affordable housing in lieu fee assessed at the time of a commercial or residential development in the city. The fund is utilized to provide financial assistance toward meeting the affordable housing guidelines detailed in the Housing Element of the City's General Plan. Individual project expenditures are determined by the City Council on a case-by-case basis.

#### **Recycling and Waste Management Fund**

Funds from the Alameda County Waste Reduction and Recycling Initiative (Measure D) will be used to expand recycling programs and education over the next two years. Programs will include environmental education awareness programs at school sites, annual electronic waste events, food scrap recycling, large special event recycling, and education on current programs. Measure D funds have been primarily used for the weekly green waste and food scrap program over the recent years.

#### **Internal Service Funds**

Internal Service Funds are used as a method to allocate certain internal costs to operating departments as a cost allocation tool; the City has twenty Internal Service Funds. Including:

- Risk Management (1)
- Workers Compensation (2)
- Employee Benefits (2)
- Retiree Medical Reserve (2)
- Public Art Acquisition (1)
- Replacement & Renovation (12)

In accordance with adopted financial policies and the General Plan, the City maintains twelve Replacement and Renovation Funds. The purpose of these Funds is to provide ongoing replacement of City assets – equipment, vehicles, street lights and traffic lights – and to make major repairs and renovations to facilities, parks, medians and citywide tree trimming to extend the lives of these assets. Adopted financial policies call for the establishment and maintenance of reserves including major maintenance and renovations of buildings, parks, and medians. This is accomplished by charging operating programs an annual charge pursuant to a 20 to 30 year funding plan based on the asset replacement cost and estimated life of the capital asset.

#### **All Other Operating Funds**

Projected revenues and expenditures for all other Operating Funds, including Trust Funds, are contained in the body of the budget document.

#### **Fund Balances**

The City's Fund Balances represent accumulated funds available to be spent in the future. Of the total \$155.2 million in projected FY 2019/20 fund balances, approximately one third are reserves that are required to satisfy the City's reserve policy for the General Fund, Enterprise Funds and Repair and Replacement Funds . Fund balances in the Enterprise Funds, Internal Services Funds and Capital Funds are expected to decline from FY 2018/19 as a result using fund balances to pay for capital projects and replacement equipment. The reductions were anticipated and do not affect he City's ability to maintain reserve levels consistent with the City's reserve policy. In addition, the Storm Drain fund balance is expected to substantially decline as a result of adding temporary staff to perform storm drain inspections.

Fund balances in the Special Revenue Funds are increasing by approximately 16 percent in both FY 2019/20 and 2020/21 primarily as a result of the Lower Income Housing Fund. As described in the Budget Summary, the Lower Income Housing Fund receives revenue from the affordable housing in lieu fee assessed on commercial and residential development in the City. The City uses the Lower Income Housing Fund to help support low income housing projects and activities. Because housing projects require relatively large subsidies, the City builds up the fund balance in the Lower Income Housing Fund to pay for future projects.

#### Fund Balances - All Funds

	Actual 2017/18	Mid-Year 2018/19	Projected 2019/20	Projected 2020/21
General Fund*	\$27,982,987	\$27,263,366	\$28,022,890	\$28,123,151
Enterprise Funds	19,330,489	22,787,074	21,013,362	19,706,290
Internal Services Funds	45,258,313	42,630,722	39,233,457	37,565,315
Special Revenue Funds	16,155,663	15,150,247	17,503,944	20,246,843
Trust Funds	418,301	383,646	348,991	314,336
Capital Funds	97,259,793	52,180,830	49,066,614	64,761,827
Total	\$206,405,546	\$160,395,885	\$155,189,258	\$170,717,762

<sup>\*</sup>Includes \$1.2 million reserved for LPFD Workers Compensation.

# 2019/2020 - 2020/21 Operating Budget Estimated Changes in Fund Balance

	Beginning FY 19/20	Revenue	Net Transfers	I Expenditures	Ending Fund Balance FY 19/20	Revenue	Net Transfers	Expenditures	Ending Fund Balance FY 20/21
General Fund	\$27,263,366	\$127,571,158	\$(6,101,355)	\$(120,710,279)	\$28,022,890	\$130,672,964	\$(6,090,565)	\$(124,482,138)	\$28,123,15
Internal Service									
City Enhancement Fund	\$ 200,000	-	-	\$ (200,000)	-	-	-	\$ (200,000)	\$ (200,000
Employee Benefits	645,265	754,909	-	(697,909)	702,265	759,909	-	(697,909)	764,26
Equipment Replacement	1,773,989	501,000	-	(446,200)	1,828,789	501,000	-	(330,050)	1,999,73
Facilities Renovation	4,793,224	1,030,000	-	(1,495,238)	4,327,986	1,030,000	-	(1,490,004)	3,867,98
Fire Apparatus Replacement	613,189	754,000	-	(70,100)	1,297,089	754,000	-	(40,250)	2,010,83
Golf Replacement	453,146	-	201,165	(346,250)	308,061	-	208,773	(247,300)	269,53
Information Technology Replacement	1,039,405	264,000	-	(770,551)	532,854	264,000	-	(764,405)	32,44
LPFD Replacement	664,192	833,808	-	(1,375,000)	123,000	752,000	-	(750,000)	125,00
LPFD Retirees' Medical Reserve - Joint	1,109,237	1,736,000	-	(1,883,000)	962,237	1,736,000	-	(1,907,000)	791,23
LPFD Workers' Compensation	(5,185,445)	1,528,000	-	(1,580,000)	(5,237,445)	1,528,000	-	(1,630,000)	(5,339,445
P E R S Rate Stabilization <sup>2</sup>	2,726,995	-	-	-	2,726,995	-	-	-	2,726,99
Park & Median Renovation	4,417,810	540,000	-	(2,262,000)	2,695,810	540,000	-	(1,938,000)	1,297,8
Pleasanton Retirees' Medical Reserve <sup>2</sup>	21,294,269	5,173,061	(88,000)	(4,494,000)	21,885,330	5,448,144	(91,000)	(4,556,000)	22,686,47
Police Vehicle Replacement	2,077,653	509,000	-	(677,680)	1,908,973	509,000	-	(189,750)	2,228,22
Public Art Acquisition	124,962	1,000	-	(38,000)	87,962	1,000	-	(38,000)	50,96
Self-Insurance Retention	3,796,231	1,180,000	-	(1,800,000)	3,176,231	1,185,000	-	(1,850,000)	2,511,2
Street Light Replacement	1,431,240	263,000	-	(220,000)	1,474,240	263,000	-	(220,000)	1,517,24
Traffic Signal Replacement	669,704	256,000	-	(350,000)	575,704	256,000	-	(350,000)	481,70
Vehicle Replacement	2,869,422	1,025,000	-	(643,280)	3,251,142	1,025,000	-	(589,300)	3,686,84
Workers Compensation	(2,883,766)	1,080,000	-	(1,590,000)	(3,393,766)	1,090,000	-	(1,640,000)	(3,943,766
Internal Services Funds	\$42,630,722	\$17,428,778	\$113,165	\$(20,939,208)	\$39,233,457	\$17,642,053	\$117,773	\$(19,427,968)	\$37,565,31
Enterprise									
Cemetery	\$ 154,679	\$ 190,180	\$ 50,000	\$ (243,038)	\$ 151,821	\$ 190,180	\$ 50,000	\$ (265,948)	\$ 126,05
Golf	27,356	4,023,297	(213,169)	(3,810,128)	27,356	4,175,466	(240,553)	(3,934,913)	27,35
Recycled Water	(1,353,194)	2,651,700	(1,428,129)	(2,430,774)	(2,560,397)	2,815,200	(473,129)	(2,507,167)	(2,725,493
Sewer	7,613,314	15,507,500	(359,000)	(14,895,274)	7,866,540	15,922,500	(856,000)	(15,242,555)	7,690,48
Storm Drain	150,064	724,440	330,000	(1,128,169)	76,335	741,440	330,000	(1,146,849)	92
Transit	515,142	449,942	209,731	(674,102)	500,713	448,603	216,717	(667,748)	498,28
Water	15,679,713	27,276,041	(2,295,000)	(25,709,760)	14,950,994	28,986,041	(2,793,000)	(27,055,357)	14,088,67
Enterprise Funds_	\$22,787,074	\$50,823,100	\$(3,705,567)	\$(48,891,245)	\$21,013,362	\$53,279,430	\$(3,765,965)	\$(50,820,537)	\$19,706,29

 $<sup>^{1}</sup>$  Includes \$1.2 million reserved for LPFD Workers Compensation  $^{-1}$  Balance included in Section 115 Pension Trust Fund

# 2019/2020 - 2020/21 Operating Budget Estimated Changes in Fund Balances

	Beginning FY 19/20	Revenue	Net Transfers	Expenditures	Ending Fund Balance FY 19/20	Revenue	Net Transfers	Expenditures	Ending Fund Balance FY 20/21
Special Revenue	•								<u> </u>
Abandoned Vehicle	\$ 113,763	\$ 31,000	-	\$ (30,000)	\$ 114,763	\$ 31,000	-	\$ (30,000)	\$ 115,763
Asset Forfeiture	25,782	500	-	(7,000)	19,282	500	-	(7,000)	12,782
Asset Forfeiture - Federal	11,760	3,500	-	-	15,260	3,500	-	-	18,760
Bernal Donations	203,375	204,000	-	-	407,375	204,000	-	-	611,375
Bonde Landscape District	(6,861)	26,100	-	(24,470)	(5,231)	26,100	-	(25,120)	(4,251)
Community Access T V	1,298,278	259,000	-	(344,684)	1,212,594	259,000	-	(44,684)	1,426,910
Community Development Block Grant	24,312	272,697	-	(144,678)	152,331	272,697	-	(145,966)	279,062
DARE	12,893	1,200	-	(6,000)	8,093	1,200	-	(6,000)	3,293
Downtown Economic Development Loan	28,134	200	_	-	28,334	200	-	-	28,534
Downtown Parking In-Lieu	683,676	19,500	-	-	703,176	19,500	-	-	722,676
HAPPY Public Art Donations	20,764	40,000	_	(40,000)	20,764	40,000	_	(40,000)	20,764
HBPOA Maintenance District	_	100,000	-	(100,000)	_	100,000	-	(100,000)	_
HOME Program	-	531,416	-	(42,753)	488,663	531,416	-	(42,867)	977,212
Laurel Creek Geologic Hazard District	811,783	58,639	-	(11,478)	858,944	59,639	-	(11,478)	907,105
Law Enforcement	285,339	1,500	-	-	286,839	1,500	-	-	288,339
Limoine	62,028	9,642	-	(4,736)	66,934	9,907	-	(4,736)	72,105
Lower Income Housing	8,541,198	2,142,818	-	(334,242)	10,349,774	2,142,818	-	(342,094)	12,150,498
Miscellaneous Donations	402,781	4,700	-	(2,000)	405,481	4,700	-	(2,000)	408,181
Moller Geologic Hazard Dist	85,814	13,517	_	(8,036)	91,295	13,814	_	(8,036)	97,073
Moller Ranch Landscape District	269,869	58,213	-	(55,450)	272,632	58,213	-	(56,692)	274,153
North Pleasanton Improvements District	981,530	23,034	-	(23,500)	981,064	23,034	-	(23,500)	980,598
Oak Tree Farm Geologic Hazard Dist	46,843	14,424	-	(7,844)	53,423	14,776	-	(7,844)	60,355
Oak Tree Farm Landscape District	46,889	19,862	-	(18,735)	48,016	19,862	-	(18,970)	48,908
Operating Grants	198,464	73,000	-	(75,000)	196,464	54,000	-	(37,000)	213,464
Ponderosa Landscape District	92,991	16,021	-	(15,580)	93,432	16,021	-	(15,911)	93,542
Recycling & Waste Management	425,644	233,500	-	(336,000)	323,144	233,500	-	(316,000)	240,644
Recycling & Waste Management Import Mitigation	245,214	_	_	(120,000)	125,214	_	_	(60,000)	65,214
Urban Forestry	250,976	11,000	(25,000)	(37,500)	199,476	11,000	(25,000)	• • •	147,976
Windsor Landscape District	(12,992)	23,910	(20,000)	(24,510)	(13,592)	23,910	(23,000)	, ,	(14,192)
Special Revenue Funds	\$15,150,247	\$4,192,893	\$(25,000)		\$17,503,944	\$4,175,807	\$(25,000)		\$20,246,843
PTCWD # 3 Trust Fund	383,646	6,125	-	(40,780)	348,991	6,125	-	(40,780)	314,336
Other Funds	\$383,646	\$6,125	-	\$(40,780)	\$348,991	\$6,125	-	\$(40,780)	\$314,336
Total- All Funds	\$108,215,055	\$200,022,054	\$(9,718,757)	\$(192,395,708)	\$106,122,644	\$205,776,379	\$(9,763,757)	\$(196,179,331)	\$105,955,935

### Summary of Revenues and Expenditures - Citywide

	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
Revenues						
General	\$121,066,582	\$122,743,656	\$127,571,158	3.9%	\$130,672,964	2.4%
Internal Service	16,311,535	18,075,261	17,428,778	-3.6%	17,642,053	1.2%
Enterprise	48,259,709	50,099,499	50,823,100	1.4%	53,279,430	4.8%
Special Revenue	3,880,821	4,200,064	4,192,893	-0.2%	4,175,807	-0.4%
Private-purpose Trust Funds	6,541	6,125	6,125	0.0%	6,125	0.0%
Total Revenues	\$189,525,188	\$195,124,605	\$200,022,054	2.5%	\$205,776,379	2.9%
Expenditures						
General	\$107,029,451	\$113,579,911	\$120,710,279	6.3%	\$124,482,138	3.1%
Internal Service	17,452,304	21,775,871	20,939,208	-3.8%	19,427,968	-7.2%
Enterprise	42,878,598	44,574,415	48,891,245	9.7%	50,820,537	3.9%
Special Revenue	5,063,370	5,185,482	1,814,196	-65.0%	1,407,908	-22.4%
Private-purpose Trust Funds	14,843	40,780	40,780	0.0%	40,780	0.0%
Total Expenditures	\$172,438,566	\$185,156,459	\$192,395,708	3.9%	\$196,179,331	2.0%

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### Summary of Revenues by Fund Types

	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
General Fund	\$121,066,582	\$122,743,656	\$127,571,158	3.9%	\$130,672,964	2.4%
Internal Service						
City Enhancement Fund	\$200,000	-	-	0.0%	-	0.0%
Employee Benefits	1,188,172	1,799,094	754,909	-58.0%	759,909	0.7%
Equipment Replacement	438,064	372,217	501,000	34.6%	501,000	0.0%
Facilities Renovation	1,666,614	1,768,359	1,030,000	-41.8%	1,030,000	0.0%
Fire Apparatus Replacement	302,669	269,798	754,000	179.5%	754,000	0.0%
Golf Replacement	2,284	2,500	-	-100.0%	-	0.0%
Information Technology Replacement	537,806	459,653	264,000	-42.6%	264,000	0.0%
LPFD Replacement	44,128	84,200	833,808	890.3%	752,000	-9.8%
LPFD Retirees' Medical	44,120	04,200	000,000	000.070	702,000	0.070
Reserve - Joint	757,988	1,736,000	1,736,000	0.0%	1,736,000	0.0%
LPFD Workers' Compensation	777,719	1,520,000	1,528,000	0.5%	1,528,000	0.0%
Park & Median Renovation	1,100,229	1,097,400	540,000	-50.8%	540,000	0.0%
Pleasanton Retirees' Medical Reserve	5,150,533	5,138,538	5,173,061	0.7%	5,448,144	5.3%
Police Vehicle Replacement	661,513	575,968	509,000	-11.6%	509,000	0.0%
Public Art Acquisition	69,966	51,500	1,000	-98.1%	1,000	0.0%
Self-Insurance Retention	1,165,161	1,155,000	1,180,000	2.2%	1,185,000	0.4%
Street Light Replacement	78,092	65,324	263,000	302.6%	263,000	0.0%
Traffic Signal Replacement	337,596	281,325	256,000	-9.0%	256,000	0.0%
Vehicle Replacement	761,826	628,385	1,025,000	63.1%	1,025,000	0.0%
Workers Compensation	1,071,175	1,070,000	1,080,000	0.9%	1,090,000	0.9%
Total Internal Service Funds	\$16,311,535	\$18,075,261	\$17,428,778	-3.6%	\$17,642,053	1.2%
Enterprise						
Cemetery	\$290,873	\$126,300	\$190,180	50.6%	\$190,180	0.0%
Golf	3,774,140	4,141,354	4,023,297	-2.9%	4,175,466	3.8%
Recycled Water	1,523,888	2,535,000	2,651,700	4.6%	2,815,200	6.2%
Sewer	14,629,985	14,929,500	15,507,500	3.9%	15,922,500	2.7%
Storm Drain	755,621	691,940	724,440	4.7%	741,440	2.3%
Transit	409,368	573,664	449,942	-21.6%	448,603	-0.3%
Water	26,875,834	27,101,741	27,276,041	0.6%	28,986,041	6.3%

### Summary of Revenues by Fund Types

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	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
Special Revenue						
Abandoned Vehicle	\$33,484	\$31,800	\$31,000	-2.5%	\$31,000	0.0%
Asset Forfeiture	3,726	500	500	0.0%	500	0.0%
Asset Forfeiture - Federal	-	3,500	3,500	0.0%	3,500	0.0%
Bernal Donations	443,631	204,000	204,000	0.0%	204,000	0.0%
Bonde Landscape District	26,291	26,100	26,100	0.0%	26,100	0.0%
Community Access T V	259,642	265,000	259,000	-2.3%	259,000	0.0%
Community Development Block Grant	240,352	272,697	272,697	0.0%	272,697	0.0%
DARE	1,714	1,200	1,200	0.0%	1,200	0.0%
Downtown Economic Development Loan	341	360	200	-44.4%	200	0.0%
Downtown Parking In-Lieu	79,985	19,500	19,500	0.0%	19,500	0.0%
HAPPY Public Art Donations	20,280	40,000	40,000	0.0%	40,000	0.0%
HBPOA Maintenance District	102,841	100,000	100,000	0.0%	100,000	0.0%
HOME Program	66,996	531,796	531,416	-0.1%	531,416	0.0%
Laurel Creek Geologic Hazard District	56,689	58,639	58,639	0.0%	59,639	1.7%
Law Enforcement	165,427	4,000	1,500	-62.5%	1,500	0.0%
Limoine	9,093	9,372	9,642	2.9%	9,907	2.7%
Lower Income Housing	1,598,085	2,147,818	2,142,818	-0.2%	2,142,818	0.0%
Miscellaneous Donations	13,262	4,700	4,700	0.0%	4,700	0.0%
Moller Geologic Hazard Dist	12,691	13,434	13,517	0.6%	13,814	2.2%
Moller Ranch Landscape District	58,714	60,113	58,213	-3.2%	58,213	0.0%
North Pleasanton Improvements District	28,461	28,534	23,034	-19.3%	23,034	0.0%
Oak Tree Farm Geologic Hazard Dist	13,698	14,358	14,424	0.5%	14,776	2.4%
Oak Tree Farm Landscape District	19,662	20,162	19,862	-1.5%	19,862	0.0%
Operating Grants	130,508	54,000	73,000	35.2%	54,000	-26.0%
Other Governmental	29,946	-	-	0.0%	-	0.0%
Ponderosa Landscape District	25,475	16,621	16,021	-3.6%	16,021	0.0%
Recycling & Waste Management	325,247	233,500	233,500	0.0%	233,500	0.0%
Recycling & Waste Management Import Mitigation	2,319	-	-	0.0%	-	0.0%
Urban Forestry	87,176	14,500	11,000	-24.1%	11,000	0.0%
Used Oil Grant	10,165	-	-	0.0%	-	0.0%
Windsor Landscape District	14,920	23,860	23,910	0.2%	23,910	0.0%
Total Special Revenue Funds	\$3,880,821	\$4,200,064	\$4,192,893	-0.2%	\$4,175,807	-0.4%
Pleasanton Township County Water (P.T.C.W.D.#3)	6,541	6,125	6,125	0.0%	6,125	0.0%
Total Revenues	\$189,525,188	\$195,124,605	\$200,022,054	2.5%	\$205,776,379	2.9%

### Summary of Expenditures by Fund Types

	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
General Fund						
General Fund	\$107,029,451	\$113,579,911	\$120,710,279	6.3%	\$124,482,138	3.1%
Internal Service						
City Enhancement Fund	-	-	\$200,000	NA	\$200,000	0.0%
Employee Benefits	\$5,448,370	\$784,073	697,909	-11.0%	697,909	0.0%
Equipment Replacement	61,799	509,500	446,200	-12.4%	330,050	-26.0%
Facilities Renovation	524,839	1,408,368	1,495,238	6.2%	1,490,004	-0.4%
Fire Apparatus Replacement	-	805,010	70,100	-91.3%	40,250	-42.6%
Golf Replacement	152,699	113,300	346,250	205.6%	247,300	-28.6%
Information Technology Replacement	1,003,256	607,359	770,551	26.9%	764,405	-0.8%
LPFD Replacement	7,219	94,000	1,375,000	1362.8%	750,000	-45.5%
LPFD Retirees' Medical Reserve - Joint	926,618	1,943,000	1,883,000	-3.1%	1,907,000	1.3%
LPFD Workers' Compensation	687,659	1,930,000	1,580,000	-18.1%	1,630,000	3.2%
Park & Median Renovation	1,108,379	2,134,061	2,262,000	6.0%	1,938,000	-14.3%
Pleasanton Retirees' Medical Reserve	2,953,215	5,137,000	4,494,000	-12.5%	4,556,000	1.4%
Police Vehicle Replacement	-	678,500	677,680	-0.1%	189,750	-72.0%
Public Art Acquisition	71,545	101,000	38,000	-62.4%	38,000	0.0%
Self-Insurance Retention	1,940,379	1,750,000	1,800,000	2.9%	1,850,000	2.8%
Street Light Replacement	82,774	200,000	220,000	10.0%	220,000	0.0%
Traffic Signal Replacement	326,577	350,000	350,000	0.0%	350,000	0.0%
Vehicle Replacement	335,357	1,540,700	643,280	-58.2%	589,300	-8.4%
Workers Compensation	1,821,619	1,690,000	1,590,000	-5.9%	1,640,000	3.1%
Total Internal Service Funds	\$17,452,304	\$21,775,871	\$20,939,208	-3.8%	\$19,427,968	-7.2%
Enterprise						
Cemetery	\$246,027	\$216,703	\$243,038	12.2%	\$265,948	9.4%
Golf	3,566,661	3,824,957	3,810,128	-0.4%	3,934,913	3.3%
Recycled Water	2,670,988	2,427,877	2,430,774	0.1%	2,507,167	3.1%
Sewer	13,187,256	13,061,378	14,895,274	14.0%	15,242,555	2.3%
Storm Drain	1,107,579	1,263,683	1,128,169	-10.7%	1,146,849	1.7%
Transit	787,763	732,964	674,102	-8.0%	667,748	-0.9%
Water	21,312,324	23,046,853	25,709,760	11.6%	27,055,357	5.2%
Total Enterprise Funds	\$42,878,598	\$44,574,415	\$48,891,245	9.7%	\$50,820,537	3.9%

### Summary of Expenditures by Fund Types

	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
Special Revenue						
Abandoned Vehicle	\$31,893	\$30,000	\$30,000	0.0%	\$30,000	0.0%
Asset Forfeiture	-	12,500	7,000	-44.0%	7,000	0.0%
Asset Forfeiture - Federal	-	7,000	-	-100.0%	-	0.0%
Bonde Landscape District	34,053	27,150	24,470	-9.9%	25,120	2.7%
Community Access T V	65,179	214,468	344,684	60.7%	44,684	-87.0%
Community Development Block Grant	240,353	248,387	144,678	-41.8%	145,966	0.9%
DARE	1,500	6,000	6,000	0.0%	6,000	0.0%
HAPPY Public Art Donations	6,000	40,000	40,000	0.0%	40,000	0.0%
HBPOA Maintenance District	102,840	100,000	100,000	0.0%	100,000	0.0%
HOME Program	66,995	531,796	42,753	-92.0%	42,867	0.3%
Laurel Creek Geologic Hazard District	12,740	89,428	11,478	-87.2%	11,478	0.0%
Law Enforcement	153,875	-	-	0.0%	-	0.0%
Limoine	3,175	32,111	4,736	-85.3%	4,736	0.0%
Lower Income Housing	3,715,747	3,164,218	334,242	-89.4%	342,094	2.3%
Miscellaneous Donations	14,931	2,000	2,000	0.0%	2,000	0.0%
Moller Geologic Hazard Dist	9,250	50,436	8,036	-84.1%	8,036	0.0%
Moller Ranch Landscape District	81,683	51,679	55,450	7.3%	56,692	2.2%
North Pleasanton Improvements District	14,747	23,500	23,500	0.0%	23,500	0.0%
Oak Tree Farm Geologic Hazard Dist	8,658	61,344	7,844	-87.2%	7,844	0.0%
Oak Tree Farm Landscape District	16,079	18,850	18,735	-0.6%	18,970	1.3%
Operating Grants	139,420	54,000	75,000	38.9%	37,000	-50.7%
Ponderosa Landscape District	14,503	22,650	15,580	-31.2%	15,911	2.1%
Recycling & Waste Management	263,210	277,000	336,000	21.3%	316,000	-6.0%
Recycling & Waste Management Import Mitigation	2,655	60,000	120,000	100.0%	60,000	-50.0%
Urban Forestry	19,938	36,500	37,500	2.7%	37,500	0.0%
Used Oil Grant	10,165	-	-	0.0%	-	0.0%
Windsor Landscape District	33,781	24,465	24,510	0.2%	24,510	0.0%
Total Special Revenue Funds	\$5,063,370	\$5,185,482	\$1,814,196	-65.0%	\$1,407,908	-22.4%
Pleasanton Township County Water (P.T.C.W.D.#3)	14,843	40,780	40,780	0.0%	40,780	0.0%
Total Expenditures	\$172,438,566	\$185,156,459	\$192,395,708	3.9%	\$196,179,331	2.0%

### Citywide Operating Budget Summary - Revenues by Source

	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
enue						
Property Taxes	\$65,363,251	\$68,750,000	\$72,276,000	5.1%	\$74,770,000	3.5%
Service Charges	46,718,416	48,511,929	49,200,342	1.4%	51,615,346	4.9%
Internal Services Charges	15,588,965	17,605,261	17,027,778	-3.3%	17,221,053	1.1%
Sales Tax	21,764,560	22,500,000	22,200,000	-1.3%	22,500,000	1.4%
Fees for Current Services	1,352,154	1,155,522	1,240,397	7.3%	1,276,688	2.9%
Other Taxes	12,212,086	12,098,288	12,380,000	2.3%	12,725,000	2.8%
Grants and Subventions	2,093,607	2,034,382	2,078,490	2.2%	2,077,816	0.0%
Interfund Revenue	3,203,768	2,832,319	2,955,088	4.3%	3,172,175	7.3%
Interest Income and Rent	2,294,701	1,681,460	1,655,450	-1.5%	1,751,750	5.8%
Recreation Revenue	5,192,231	4,564,727	4,731,279	3.6%	4,754,713	0.5%
Building Permits	2,452,399	2,502,000	2,502,000	0.0%	2,502,000	0.0%
Franchise Fees	2,685,070	3,110,000	3,185,000	2.4%	3,285,000	3.1%
Plan Check Fees	2,559,503	2,275,000	2,220,000	-2.4%	2,220,000	0.0%
Fines and Forfeitures	289,652	205,000	279,500	36.3%	259,500	-7.2%
Misc Reimbursements	1,824,224	1,470,834	2,325,034	58.1%	1,905,034	-18.1%
Public Works Fees	498,397	188,500	126,500	-32.9%	126,500	0.0%
Development Fees	488,853	1,052,318	1,052,318	0.0%	1,052,318	0.0%
Assessments	206,789	208,233	209,146	0.4%	209,754	0.3%
Planning Fees	286,594	258,250	189,500	-26.6%	189,500	0.0%
Miscellaneous Revenue	1,112,484	1,231,950	1,290,005	4.7%	1,288,005	-0.2%
Licenses and Misc Permits	747,321	502,800	557,827	10.9%	573,827	2.9%
Library Revenue	91,671	122,000	80,000	-34.4%	40,000	-50.0%
Contributions and Donations	498,492	263,832	260,400	-1.3%	260,400	0.0%
Total Revenues	\$189,525,188	\$195,124,605	\$200,022,054	2.5%	\$205,776,379	2.9%
Transfers-In	6,416,578	4,948,342	8,918,755	80.2%	7,324,840	-17.9%
Total Revenues and Transfers	\$195,941,766	\$200,072,947	\$208,940,809	4.4%	\$213,101,219	2.0%

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### Citywide Operating Budget Summary - Expenditures by Department

	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
City Council	\$184,257	\$177,085	\$213,589	21.0%	\$218,996	3.0
City Manager						
City Manager	\$1,215,901	\$1,349,449	\$1,500,850	11.2%	\$1,209,742	-19.4
City Clerk	1,140,725	1,555,430	1,383,793	-11.0%	1,577,709	14.0
Housing	4,028,308	3,989,684	553,316	-86.1%	562,570	1.7
Recycling	285,308	356,000	494,000	38.8%	376,000	-23.9
Sub-Total- City Manager	\$6,670,242	\$7,250,563	\$3,931,959	-45.8%	\$3,726,021	-5.2
Law	\$2,634,765	\$2,698,228	\$2,746,548	1.8%	\$2,758,028	0.4
Finance	3,165,402	3,009,871	3,358,526	11.6%	3,404,455	1.4
Human Resources	1,577,050	1,753,888	2,002,076	14.2%	2,017,168	8.0
Information Technology	3,705,565	3,367,991	4,007,725	19.0%	4,062,149	1.4
General Government	14,924,140	15,429,768	15,053,798	-2.4%	16,108,367	7.0
Sub-Total General Government	\$32,861,421	\$33,687,394	\$31,314,221	-7.0%	\$32,295,184	3.
Public Safety						
Fire	\$19,627,653	\$20,648,778	\$22,516,711	9.0%	\$23,535,001	4.5
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Police						
Police Administration	\$3,130,098	\$3,090,550	\$3,102,125	0.4%	\$3,066,785	-1.
Police Investigation	4,984,282	5,392,303	6,335,793	17.5%	6,486,926	2.4
Police Operations	13,650,787	14,271,631	13,509,264	-5.3%	14,019,294	3.8
Police Special Operations	2,933,931	3,195,134	3,170,036	-0.8%	3,259,649	2.8
Police Support Services	3,213,856	3,312,830	3,556,817	7.4%	3,638,420	2.3
Sub-Total - Police	27,912,954	29,262,448	29,674,035	1.4%	30,471,074	2.
Sub-Total Public Safety	\$47,540,607	\$49,911,226	\$52,190,746	4.6%	\$54,006,075	3.5
Community Development						
CD Administration	\$792,002	\$1,080,956	\$1,012,068	-6.4%	\$1,032,204	2.0
Traffic Engineering	2,333,910	2,493,880	2,429,661	-2.6%	2,541,959	4.6
Building and Safety	3,069,092	3,041,439	3,328,176	9.4%	3,377,127	1.5
Permit Center	436,205	511,677	513,728	0.4%	525,631	2.3
Planning	2,505,719	2,686,485	3,412,274	27.0%	3,064,471	-10.2
Sub-Total- Community Development	\$9,136,928	\$9,814,437	\$10,695,907	9.0%	\$10,541,392	-1.4
Engineering						
Engineering Services	\$1,994,801	\$1,998,919	\$2,130,484	6.6%	\$2,159,682	1.4
GHAD	15,915	121,539	16,214	-86.7%	16,214	0.0
Private Development	462,133	470,508	482,512	2.6%	492,984	2.:
Construction Inspection	999,622	955,333	1,091,358	14.2%	1,121,862	2.8
Landscape Architecture	393,571	441,216	463,971	5.2%	492,486	6.
Sub- Total - Engineering	\$3,866,042	\$3,987,515	\$4,184,539	4.9%	\$4,283,228	2.4

### Citywide Operating Budget Summary - Expenditures by Department

	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
Economic Development & Community Engagement						
Business License	\$465,272	\$485,929	\$508,392	4.6%	\$535,467	5.3%
Communications	312,972	456,684	520,016	13.9%	499,068	-4.0%
Economic Development	631,579	675,457	641,068	-5.1%	695,706	8.5%
Transportation Systems Management	152,637	225,630	229,066	1.5%	230,156	0.5%
cub- Total - Economic Dev.& Community Engagement	\$1,562,460	\$1,843,700	\$1,898,542	3.0%	\$1,960,397	3.3%
Operations Services						
Golf	\$3,566,661	\$3,824,957	\$3,810,128	-0.4%	\$3,934,913	3.3%
Ops Support Services	7,573,971	11,128,851	11,238,290	1.0%	9,923,280	-11.7%
OSC Administration	702,184	1,095,416	1,199,688	9.5%	1,170,389	-2.4%
Parks	9,733,794	11,818,417	11,632,717	-1.6%	11,534,389	-0.8%
Recycled Water	2,670,988	2,427,877	2,430,774	0.1%	2,507,167	3.1%
Sewer	13,187,256	13,061,378	14,895,274	14.0%	15,242,555	2.3%
Storm Drain	1,107,579	1,263,683	1,128,169	-10.7%	1,146,849	1.7%
Streets	3,359,363	3,344,803	4,339,271	29.7%	4,432,297	2.1%
Water	21,312,324	23,046,853	25,709,760	11.6%	27,055,357	5.2%
Capital Outlay	63,214,120	71,012,235	76,384,071	7.6%	76,947,196	0.7%
ub- Total Operation Services	\$63,214,120	\$71,012,235	\$76,384,071	7.6%	\$76,947,196	0.7%
ibrary & Recreation						
Cemetery Operations	\$246,027	\$216,703	\$243,038	12.2%	\$265,948	9.4%
Civic Arts	3,182,101	2,757,795	2,682,010	-2.7%	2,714,144	1.2%
Human Services	1,528,039	1,827,035	1,967,717	7.7%	2,084,483	5.9%
Library	4,802,544	4,065,106	4,181,664	2.9%	4,324,513	3.4%
Library & Recreation	1,243,557	2,476,872	2,998,355	21.1%	3,049,944	1.7%
Recreation Services	2,452,114	2,782,697	2,940,016	5.7%	2,998,299	2.0%
Transit	787,763	732,964	674,102	-8.0%	667,748	-0.9%
Sub- Total - Library & Recreation	\$14,242,145	\$14,859,172	\$15,686,902	5.6%	\$16,105,079	2.7%
Private Trust Fund	\$14,843	\$40,780	\$40,780	0.0%	\$40,780	0.0%
otal Expenditures	\$172,438,566	\$185,156,459	\$192,395,708	3.9%	\$196,179,331	2.0%
ransfer Out	\$23,703,253	\$16,283,755	\$18,637,512	14.5%	\$17,088,597	-8.3%
Total Expenditures & Transfers	\$196,141,819	\$201,440,214	\$211,033,220	4.8%	\$213,267,928	1.1%

### Expenses by Category - All Funds

	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
Personnel Services						
Salaries	\$60,530,413	\$63,249,655	\$67,179,805	6.2%	\$69,061,541	2.8%
Benefits	35,232,013	34,989,208	36,119,010	3.2%	37,617,691	4.1%
Supplies and Services						
Transport and Training	1,846,406	2,126,400	2,530,390	19.0%	2,548,891	0.7%
Repair and Maintenance	7,310,448	6,813,886	7,037,732	3.3%	7,097,600	0.9%
Materials and Supplies	61,328,124	67,644,943	70,028,573	3.5%	72,404,939	3.4%
Capital Outlay	1,419,789	6,657,445	8,510,450	27.8%	6,457,590	-24.1%
Loan Expenditures	4,771,373	3,674,922	989,748	-73.1%	991,079	0.1%
Total Expenditures	\$172,438,566	\$185,156,459	\$192,395,708	3.9%	\$196,179,331	2.0%
Transfers-Out	\$23,703,253	\$16,283,755	\$18,637,512	14.5%	\$17,088,597	-8.3%
Total Expenditures & Transfers	\$196,141,819	\$201,440,214	\$211,033,220	4.8%	\$213,267,928	1.1%

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### Citywide Summary of Activities FY 2019/20

	General Fund	Internal Service Funds	Enterprise Funds	Special Revenue Funds	Trust Funds	Total Projected Revenue
Revenue						
Property Taxes	\$72,276,000	\$-	\$-	\$-	\$-	\$72,276,000
Service Charges	-	-	49,200,342	-	-	49,200,342
Internal Services Charges	-	17,027,778		-		17,027,778
Sales Tax	22,200,000	-	-	-	-	22,200,000
Fees for Current Services	1,208,472	-	-	30,000	1,925	1,240,397
Other Taxes	12,380,000	-	-	-	-	12,380,000
Grants and Subventions	817,500	-	421,877	839,113	-	2,078,490
Interfund Revenue	2,333,325	-	608,981	12,782	-	2,955,088
Interest Income and Rent	478,750	401,000	371,500	400,000	4,200	1,655,450
Recreation Revenue	4,731,279	-	-	-	-	4,731,279
Building Permits	2,502,000	-	-	-	-	2,502,000
Franchise Fees	3,185,000	-	-	-	-	3,185,000
Plan Check Fees	2,220,000	-	-	-		2,220,000
Fines and Forfeitures	279,500	-	-	-	-	279,500
Misc Reimbursements	1,939,000	-	110,000	276,034	-	2,325,034
Public Works Fees	126,500	-	_	-	_	126,500
Development Fees	-	-	-	1,052,318	-	1,052,318
Assessments	-	-	_	209,146	_	209,146
Planning Fees	189,500	-	-	-	-	189,500
Miscellaneous Revenue	58,105	_	110,400	1,121,500	_	1,290,005
Licenses and Misc Permits	557,827	_	_	-	_	557,827
Library Revenue	80,000	_	-	-	-	80,000
Contributions and Donations	8,400	-	-	252,000	-	260,400
Total Revenue	\$127,571,158	\$17,428,778	\$50,823,100	\$4,192,893	\$6,125	\$200,022,054
Transfers-In	\$ 1,043,004	\$ 1,207,165	\$\$6,668,586	-	-	\$ 8,918,755
Total Revenues & Transfers	\$128,614,162	\$18,635,943	\$57,491,686	\$4,192,893	\$6,125	\$208,940,809
Expenditure						
City Council	\$ 213,589	-	-	-	-	\$ 213,589
City Manager	1,156,166	-	-	344,684	-	1,500,850
City Clerk	1,383,793	-	-	-	-	1,383,793
Housing	31,643	-	-	521,673	-	553,316
Recyling	-	-	-	494,000	-	494,000
Law	2,746,548	-	-	-	-	2,746,548
Finance	3,358,526	-	-	_	-	3,358,526
Human Resources	2,002,076	-	-	-	-	2,002,076
Information Technology	3,237,174	770,551	-	_	-	4,007,725
General Government	3,008,889	12,044,909	_	-	_	15,053,798
Fire	22,516,711		_	_	-	22,516,711
	22,010,711					22,010,711

### Citywide Summary of Activities FY 2019/20

	General Fund	Internal Service Funds	Enterprise Funds	Special Revenue Funds	Trust Funds	Total Projected Expenditures
Expenditure						
Police Administration	\$ 3,085,125	-	-	\$ 17,000	-	\$ 3,102,125
Police Investigation	6,335,793	-	-	-	-	6,335,793
Police Operations	13,509,264	-	-	-	-	13,509,264
Police Special Operations	3,140,036	-	-	30,000	-	3,170,036
Police Support Services	3,556,817			-	-	3,556,817
CD_Administration	1,012,068	-	-	-	-	1,012,068
Traffic Engineering	2,079,661	350,000	-	-	-	2,429,661
Building and Safety	3,328,176	-	-	-	-	3,328,176
Permit Center	513,728			-	-	513,728
Planning	3,412,274	-	-	-	-	3,412,274
Engineering Services	1,952,359	-	-	178,125	-	2,130,484
GHAD	-	-	-	16,214	-	16,214
Private Development	482,512		-	-	-	482,512
Construction Inspection	1,091,358	-	-	-	-	1,091,358
Landscape Architecture	426,471	-	-	37,500	-	463,971
Business License	508,392	-	-	-	-	508,392
Communications	520,016	-	-	-	-	520,016
Economic Development	641,068	-	-	-	-	641,068
Transportation Systems Management	229,066	-	-	_	-	229,066
Ops_Administration	1,099,688	-	-	100,000	-	1,199,688
Streets	4,119,271	220,000	-	-	-	4,339,27
Ops Support Services	5,984,542	5,253,748	-	-	-	11,238,290
Parks	9,370,717	2,262,000	-	-	-	11,632,717
Library & Recreation	2,998,355	-	-	-	-	2,998,355
Civic Arts	2,604,010	38,000		40,000	-	2,682,010
Human Services	1,967,717	-	-	-	-	1,967,717
Cemetery Operations	-	-	243,038	-	-	243,038
Golf	-	-	3,810,128	-	-	3,810,128
Library	4,146,664		-	35,000	-	4,181,664
Recreation Services	2,940,016	-	-	-	-	2,940,016
Transit	-	-	674,102	-	-	674,102
Water	-	-	25,709,760	-	-	25,709,760
Recycled Water	-	-	2,430,774	-	-	2,430,774
Sewer	-	-	14,895,274	-	-	14,895,274
Storm Drain	_	-	1,128,169	-	_	1,128,169
Private Trust Fund	-	-	-	-	40,780	40,780
Total Expenditures	\$ 120,710,279	\$ 20,939,208	\$ 48,891,245	\$ 1,814,196	\$ 40,780	\$ 192,395,708
Transfer Out	7,144,359	1,094,000	10,374,153	25,000	-	18,637,512
Total Expenditures & Transfers	\$127,854,638	\$22,033,208	\$59,265,398	\$1,839,196	\$40,780	\$211,033,220

### Citywide Summary of Activities FY 2020/21

	General Fund	Internal Service Funds	Enterprise Funds	Special Revenue Funds	Trust Funds	Total Projected Revenue
Revenue						
Property Taxes	\$ 74,770,000	\$ -	\$ -	\$ -	\$ -	\$ 74,770,000
Service Charges	-	-	51,615,346	-	-	51,615,346
Internal Services Charges	-	17,221,053	-	-	-	17,221,053
Sales Tax	22,500,000	-	-	-	-	22,500,000
Fees for Current Services	1,244,763	_	-	30,000	1,925	1,276,688
Other Taxes	12,725,000	-	-	-	-	12,725,000
Grants and Subventions	817,500	_	421,203	839,113	-	2,077,816
Interfund Revenue	2,550,406	-	608,981	12,788	-	3,172,175
Interest Income and Rent	528,750	421,000	396,500	401,300	4,200	1,751,750
Recreation Revenue	4,754,713	-	-	-	-	4,754,71
Building Permits	2,502,000	-	-	-	-	2,502,000
Franchise Fees	3,285,000	-	-	-	-	3,285,000
Plan Check Fees	2,220,000	-	-	-	-	2,220,000
Fines and Forfeitures	259,500	-	-	-	-	259,500
Misc Reimbursements	1,519,000	-	110,000	276,034	-	1,905,034
Public Works Fees	126,500	-	-	-	-	126,50
Development Fees	-	-	-	1,052,318	-	1,052,318
Assessments	-	-	-	209,754	-	209,75
Planning Fees	189,500	-	-	-	-	189,500
Miscellaneous Revenue	58,105	-	127,400	1,102,500	-	1,288,00
Licenses and Misc Permits	573,827	_	-	-	-	573,82
Library Revenue	40,000	_	-	-	-	40,000
Contributions and Donations	8,400	-	-	252,000	-	260,400
Total Revenue	\$130,672,964	\$17,642,053	\$53,279,430	\$4,175,807	\$6,125	\$205,776,379
Transfers-In	1,106,780	1,258,773	\$4,959,287	-	-	7,324,840
Total Revenues & Transfers	\$131,779,744	\$18,900,826	\$58,238,717	\$4,175,807	\$6,125	\$213,101,219
Expenditures						
City Council	\$ 218,996	\$ -	\$ -	\$ -	\$ -	\$ 218,996
City Manager	1,165,058	-	-	44,684	-	1,209,74
City Clerk	1,577,709	-	-	-	-	1,577,709
Housing	31,643	-	-	530,927	-	562,570
Recyling	-	-	-	376,000	-	376,000
Law	2,758,028	-	-	-	-	2,758,028
	3,404,455	-	-	-	-	3,404,45
Finance	0,404,400					
Finance Human Resources	2,017,168	-	-	-	-	2,017,168
		- 764,405	-	-	-	2,017,168 4,062,149
Human Resources	2,017,168			- - -		

### Citywide Summary of Activities FY 2020/21

	General Fund	Internal Service Funds	Enterprise Funds	Special Revenue Funds	Trust Funds	Total Projected Expenditures
Expenditures						
Police Administration	\$ 3,049,785	\$ -	\$ -	\$ 17,000	\$ -	\$ 3,066,785
Police Investigation	6,486,926	-	-	-	-	6,486,926
Police Operations	14,019,294	-	-	-	-	14,019,294
Police Special Operations	3,229,649	-	-	30,000	-	3,259,649
Police Support Services	3,638,420	-	-	-	-	3,638,420
CDD Administration	1,032,204	-	-	-	-	1,032,204
Traffic Engineering	2,191,959	350,000	-	-	-	2,541,959
Building and Safety	3,377,127	-	-	-	-	3,377,127
Permit Center	525,631	-	-	-	-	525,631
Planning	3,064,471	-	-	-	-	3,064,471
Engineering Services	1,979,099	-	-	180,583	-	2,159,682
GHAD	-	-	-	16,214	-	16,214
Private Development	492,984	-	-	-	-	492,984
Construction Inspection	1,121,862	-	-	-	-	1,121,862
Landscape Architecture	454,986	-	-	37,500	-	492,486
Business License	535,467	-	-	-	-	535,467
Communications	499,068	-	-	-	-	499,068
Economic Development	695,706	-	-	-	-	695,706
Transportation Systems Management	230,156	-	-	-	-	230,156
OSC Administration	1,070,389	-	-	100,000	-	1,170,389
Streets	4,212,297	220,000	-	-	-	4,432,297
Ops Support Services	6,086,626	3,836,654	-	-	-	9,923,280
Parks	9,596,389	1,938,000	-	-	-	11,534,389
Library & Recreation	3,049,944	-	-	-	-	3,049,944
Civic Arts	2,636,144	38,000	-	40,000	-	2,714,144
Human Services	2,084,483	-	-	-	-	2,084,483
Cemetery Operations	-	-	265,948	-	-	265,948
Golf	-	-	3,934,913	-	-	3,934,913
Library	4,289,513	-	-	35,000	-	4,324,513
Recreation Services	2,998,299	-	-	-	-	2,998,299
Transit	-	-	667,748	-	-	667,748
Water	-	-	\$27,055,357	-	-	27,055,357
Recycled Water	_	-	2,507,167	-	_	2,507,167
Sewer	-	-	\$15,242,555	-	-	15,242,555
Storm Drain	-	-	1,146,849	-	-	1,146,849
Private Trust Fund	-	-	-	-	40,780	40,780
Total Expenditures	\$124,482,138	\$19,427,968	\$50,820,537	\$1,407,908	\$40,780	\$196,179,331
Transfer Out	7,197,345	1,141,000	8,725,252	25,000	-	17,088,597
Total Expenditures & Transfers	\$131,679,483	\$20,568,968	\$59,545,789	\$1,432,908	\$40,780	\$213,267,928

### **General Fund Operating Budget Summary - Revenues**

	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
/enue	11 201//10	11 2010/13	11 2013/20	76	11 2020/21	76
Property Taxes	\$65,363,251	\$68,750,000	\$72,276,000	5.1%	\$74,770,000	3.5%
Sales Tax	21,764,560	22,500,000	22,200,000	-1.3%	22,500,000	1.4%
Fees for Current Services	1,258,235	1,123,597	1,208,472	7.6%	1,244,763	3.0%
Other Taxes	12,212,086	12,098,288	12,380,000	2.3%	12,725,000	2.8%
Grants and Subventions	1,130,495	654,000	817,500	25.0%	817,500	0.0%
Interfund Revenue	2,472,982	2,206,562	2,333,325	5.7%	2,550,406	9.3%
Interest Income and Rent	527,698	428,750	478,750	11.7%	528,750	10.4%
Recreation Revenue	5,192,231	4,564,727	4,731,279	3.6%	4,754,713	0.5%
Building Permits	2,452,399	2,502,000	2,502,000	0.0%	2,502,000	0.0%
Franchise Fees	2,685,070	3,110,000	3,185,000	2.4%	3,285,000	3.1%
Plan Check Fees	2,559,503	2,275,000	2,220,000	-2.4%	2,220,000	0.0%
Fines and Forfeitures	286,392	205,000	279,500	36.3%	259,500	-7.2%
Misc Reimbursements	1,423,297	1,194,800	1,939,000	62.3%	1,519,000	-21.7%
Public Works Fees	498,397	188,500	126,500	-32.9%	126,500	0.0%
Planning Fees	286,594	258,250	189,500	-26.6%	189,500	0.0%
Miscellaneous Revenue	91,575	47,550	58,105	22.2%	58,105	0.0%
Licenses and Misc Permits	747,321	502,800	557,827	10.9%	573,827	2.9%
Library Revenue	91,671	122,000	80,000	-34.4%	40,000	-50.0%
Contributions and Donations	22,825	11,832	8,400	-29.0%	8,400	0.0%
Total Revenue	\$121,066,582	\$122,743,656	\$127,571,158	3.9%	\$130,672,964	2.4%
Transfers-In	\$807,338	\$843,166	\$1,043,004	23.7%	\$1,106,780	6.1%
Total Revenue and Transfers	\$121,873,920	\$123,586,822	\$128,614,162	4.1%	\$131,779,744	2.5%

### **General Fund Operating Budget Summary - Expenditures**

	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
enditures	<u> </u>	- 1	,		•	
City Council	\$184,257	\$177,085	\$213,589	20.6%	\$218,996	2.
City Manager	1,150,722	1,134,981	1,156,166	1.9%	1,165,058	0.
City Clerk	1,140,725	1,555,430	1,383,793	-11.0%	1,577,709	14
Housing	5,213	45,283	31,643	-30.1%	31,643	0
Law	2,634,765	2,698,228	2,746,548	1.8%	2,758,028	0
Finance	3,165,402	3,009,871	3,358,526	11.6%	3,404,455	1
Human Resources	1,577,050	1,753,888	2,002,076	14.2%	2,017,168	0
Information Technology	2,702,309	2,760,632	3,237,174	17.3%	3,297,744	1
General Government	1,146,280	2,195,695	3,008,889	37.0%	3,827,458	27
Fire	19,617,488	20,648,778	22,516,711	9.0%	23,535,001	4
Police Administration	2,898,649	3,063,050	3,085,125	0.7%	3,049,785	_
Police Investigation	4,984,282	5,392,303	6,335,793	17.5%	6,486,926	2
Police Operations	13,650,787	14,271,631	13,509,264	-5.3%	14,019,294	3
Police Special Operations	2,902,038	3,165,134	3,140,036	-0.8%	3,229,649	2
Police Support Services	3,213,856	3,312,830	3,556,817	7.4%	3,638,420	2
CDD Administration	792,002	1,080,956	1,012,068	-6.4%	1,032,204	2
Traffic Engineering	2,007,333	2,143,880	2,079,661	-3.0%	2,191,959	5
Building and Safety	3,069,092	3,041,439	3,328,176	9.4%	3,377,127	
Permit Center	436,205	511,677	513,728	0.4%	525,631	2
Planning	2,505,719	2,686,485	3,412,274	27.0%	3,064,471	-10
Engineering Services	1,782,047	1,718,845	1,952,359	13.6%	1,979,099	1
Private Development	462,133	470,508	482,512	2.6%	492,984	2
Construction Inspection	999,622	955,333	1,091,358	14.2%	1,121,862	2
Landscape Architecture	373,633	404,716	426,471	5.4%	454,986	6
Business License	465,272	485,929	508,392	4.6%	535,467	5
Communications	312,972	456,684	520,016	13.9%	499,068	-4
Economic Development	631,579	675,457	641,068	-5.1%	695,706	8
Transportation Systems Management	152,637	225,630	229,066	1.5%	230,156	C
OSC Administration	599,344	995,416	1,099,688	10.5%	1,070,389	-2
Streets	3,276,589	3,144,803	4,119,271	31.0%	4,212,297	2
Ops Support Services	6,492,058	5,979,473	5,984,542	0.1%	6,086,626	
Parks	8,625,415	9,684,356	9,370,717	-3.2%	9,596,389	2
Library & Recreation	1,232,634	2,476,872	2,998,355	21.1%	3,049,944	
Civic Arts	3,104,556	2,616,795	2,604,010	-0.5%	2,636,144	1
Human Services	1,528,039	1,827,035	1,967,717	7.7%	2,084,483	5
Library	4,754,633	4,030,106	4,146,664	2.9%	4,289,513	3
Recreation Services	2,452,114	2,782,697	2,940,016	5.7%	2,998,299	2
Total Expenditure	\$ 107,029,451	\$ 113,579,911	\$ 120,710,279	6.3%	\$ 124,482,138	;
Transfer Out	9,448,266	10,728,091	7,144,359	-33.4%	7,197,345	О
Total Expenditure and Transfers	\$ 116,477,717	\$ 124,308,002	\$ 127,854,638	2.9%	\$ 131,679,483	3

### Expenses by Category - General Fund

	Actual FY 2017/18	Midyear FY 2018/19	Projected FY 2019/20	%	Projected FY 2020/21	%
Salaries	\$55,765,961	\$58,355,806	\$61,779,519	5.9%	\$63,574,938	2.9%
Benefits	23,138,674	24,393,052	25,931,818	6.3%	27,157,447	4.7%
Transport and Training	1,441,578	1,580,949	1,982,195	25.4%	2,005,196	1.2%
Repair and Maintenance	6,778,924	6,311,097	6,762,071	7.1%	6,821,939	0.9%
Materials and Supplies	19,559,086	22,537,897	23,813,786	5.7%	24,578,628	3.2%
Capital Outlay	345,228	401,110	440,890	9.9%	343,990	-22.0%
Total Expenditures	\$107,029,451	\$113,579,911	\$120,710,279	6.3%	\$124,482,138	3.1%
Transfers-Out	\$9,448,266	\$10,728,091	\$7,144,359	-10.4%	\$7,197,345	0.7%
Total Expenditures & Transfers	\$116,477,717	\$124,308,002	\$127,854,638	5.2%	\$131,679,483	3.0%

### **General Fund Transfer Summary**

Operating Transfers	Actual FY 2017/18	Mid-Year FY 2018/19	Projected FY 2019/20	Projected 2020/21
OPERATING TRANSFERS IN - From:				
Urban Forestry Fund (1/2 of Landscape Architecture Assistant)	\$19,000	\$20,000	\$25,000	\$25,000
Retiree Medical Fund (Implied Subsidy)	695,000	735,000	1,006,000	1,050,000
Happy Valley Infrastructure Loan Repayment from Golf	79,743	88,166	12,004	31,780
Developer Reimbursements	13,594	-	-	-
OPERATING TRANSFERS OUT - To:				
CIPR	(7,470,667)	(7,969,047)	(5,200,000)	(5,000,000)
Senior & Low Income Water & Sewer Discounts				
Water Fund	(263,165)	(244,000)	(250,000)	(250,000)
Sewer Fund	(94,829)	(106,000)	(108,000)	(110,000)
Transit Fund (Subsidy)	(358,977)	(387,238)	(209,731)	(216,717)
Storm Drain Fund (Subsidy)	(330,000)	(330,000)	(130,000)	(330,000)
Cemetery Fund (Subsidy)	(45,000)	(45,000)	(50,000)	(50,000)
Repayment to Retiree Med Fund for Golf Debt	(695,000)	(735,000)	(1,006,000)	(1,050,000)
LED CEC Loan Repayment	(190,628)	(190,628)	(190,628)	(190,628)
Prefund Pension Liability to Trust	-	(721,177)	-	-
Total	(\$8,640,929)	(\$9,884,924)	(\$6,101,355)	(\$6,090,565)

### City of Pleasanton History of Full-Time City Staffing

	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	BUDGET		PROJECTED
City Manager	FY 09/10	FY 10/11	FY 11/12	FY 12/13	FY 13/14	FY 14/15	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY19/20	FY20/21
Administration	4.50	5.00	5.00	5.00	5.00	4.50	5.65	3.90	3.90	3.90	3.90	3.90
Housing	4.50	5.00	5.00	5.00	5.00	4.50	1.35	1.35	3.90	l		3.90
City Clerk								5.00	5.00	Moved to Sp 5.00		E 00
Information							5.00	5.00	5.00	5.00	5.00	5.00
Technologies	8.80	7.80	7.70	7.06	7.06	7.06	7.06	7.06	7.06	7.06	7.06	7.06
Law	4.00	4.00	4.00	4.00	4.00	4.13	4.13	4.13	4.13	4.25	4.25	4.25
Finance	15.57	14.61	11.80	11.80	11.80	11.80	11.79	11.79	11.79	12.79	12.79	12.79
Human Resources Department	Moved	l from Admir	istration Serv	vices to Sepo	ırate departı	ment	6.00	6.00	6.00	7.00	7.00	7.00
Administrative Service	S										,	
Administration	0.75	0.75	0.65	0.65	0.65	0.15		Moved	l to City Man	ager Depart	ment	
Human Resources	5.00	4.00	4.00	4.00	4.00	6.00		Moved to	o newly crec	ited HR Depo	rtment	
City Clerk	5.50	4.75	4.75	4.75	4.75	4.75		Moved	I to City Man	ager Depart	ment	
Public Safety												
Fire (LPFD - Pleasanton only)	64.50	64.50	61.50	61.75	61.25	61.63	61.63	61.63	62.25	62.25	62.25	62.25
Police	119.00	115.00	112.00	113.00	114.00	114.00	115.00	116.50	117.50	117.50	117.50	117.50
Community Developm	ent						`					
Administration	3.00	3.00	3.00	3.00	3.00	3.00	3.00	2.50	2.50	3.00	3.00	3.00
Building & Safety	12.00	11.50	11.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00
Permit Center	moved from	n Bldg. & Safe	ety Division	2.00	2.00	2.00	3.00	3.00	3.00	3.00	3.00	3.00
Planning	11.00	10.50	11.00	10.00	9.00	10.00	10.00	9.00	9.00	9.00	9.00	9.00
Engineering and Inspection	19.00	19.00	18.00	18.00	19.00	18.00	19.00	9.00	5.00	5.00	5.00	5.00
Housing	1.25	1.25	1.35	1.35	1.35	1.35	Moved to	City Mgr		Moved to Sp	. Rev Funds	
Engineering Department	1	New departn						16.00	16.00			
Economic Development	3.50	2.50	5.00	5.00	5.00	5.00	5.00	6.50	7.25	7.25	7.25	7.25
Operations Services												
Administration	3.20	3.10	3.10	3.10	3.10	3.60	3.60	3.00	3.00	3.50	3.20	3.20
Support Services	14.40	13.30	13.30	13.30	14.30	14.30	13.30	14.50	14.50	14.50	14.50	14.50
Streets	18.40	14.30	13.30	13.30	12.30	12.30	13.30	13.50	13.50	13.50	13.50	13.50
Parks	Prior CA	31.30	28.30	27.30	27.30	29.30	30.30	31.00	31.00	31.00	31.00	31.00
Library and Recreation												
Administration		L	ibrary and Re	ecreation me	erged (Admir	nistration is r	now shared)			8.00	8.00	8.00
Library Services	24.25	23.75	23.25	23.25	23.25	23.75	23.75	23.50	23.50	21.00	21.00	21.00
Recreation	21.40	19.90	20.90	21.11	22.11	21.11	22.11	22.01	22.95	21.31	21.31	21.31
Parks Maintenance	33.00					Moved to	Operations S	Services				
TOTAL GENERAL FUND	359.02	373.81	362.90	361.72	363.22	366.72	372.96	380.36	378.32	384.81	384.51	384.51
Percentage Change	-3.7%	4.1%	-2.9%	-0.0%	0.1%	0.0%	-2.9%	2.0%	-0.5%	1.7%	-0.1%	0.0%

### City of Pleasanton History of Full-Time City Staffing

	ACTUAL FY 09/10	ACTUAL FY 10/11	ACTUAL FY 11/12	ACTUAL FY 12/13	ACTUAL FY 13/14	ACTUAL FY 14/15	ACTUAL FY 15/16	ACTUAL FY 16/17	ACTUAL FY 17/18	BUDGET FY 18/19	PROJECTED FY19/20	PROJECTED FY20/21
Enterprise Funds												
PARATRANSIT	4.10	4.10	3.10	2.89	2.89	2.89	2.89	2.89	2.49	2.44	2.44	2.44
CEMETERY								0.10				
WATER	22.57	19.97	19.97	20.47	20.97	21.97	21.47	20.97	22.87	22.22	23.32	23.32
RECYCLED WATER						0.50	1.50	1.75	1.50	1.75	2.20	2.20
SEWER	8.83	8.60	8.60	8.60	9.10	9.60	9.60	11.35	10.24	10.59	9.39	9.39
STORM DRAIN/ URBAN RUNOFF	3.22	2.97	3.07	3.07	3.07	3.57	3.57	3.57	3.58	3.58	3.53	3.53
TOTAL ENTERPRISE FUNDS	38.72	35.64	34.74	35.03	36.03	38.53	39.03	40.63	40.67	40.57	40.88	40.88
Percentage Change	10.2%	-8.0%	-2.5%	0.8%	2.9%	6.9%	1.3%	4.1%	0.1%	-0.2%	0.8%	0.0%
SPECIAL REVENUE FUNI	DS											
LOWER INCOME HOUSING								1.30	1.30	1.30	1.30	1.30
COMMUNITY DEVELOPMENT BLOCK GRANT			system co costs direc			staff		0.52	0.52	0.52	0.52	0.52
H.O.M.E								0.05	0.05	0.05	0.05	0.05
TOTAL SPECIAL REVENUE FUNDS										1.87	1.87	1.87
Percentage Change									0.0%	0.0%	0.0%	0.0%
TOTAL GENERAL, ENTERPRISE & SPECIAL REVENUE FUNDS	397.74	409.45	397.64	396.75	399.25	405.25	411.99	422.86	420.86	427.25	427.26	427.26
Percentage Change	-3.6%	-4.9%	-2.9%	0.0%	0.4%	0.0%	-2.9%	0.0%	0.4%	1.5%	0.0%	0.0%
Limited Term Staffing												
Administrative Services						1.00						
Police			1.00									
Community Development	1.00	2.00	1.00	1.00		1.00	1.00	1.00	1.00	1.00	1.00	1.00
Operations Services		1.00	1.00	1.00								
Community Services			2.00	2.00	1.00	1.00						
Water	0.10					0.10						
Sewer	0.10					0.10						
TOTAL LIMITED TERM	1.20	3.00	5.00	4.00	1.00	3.20	1.00	1.00	1.00	1.00	1.00	1.00

## 2019/20 - 2020/21 OPERATING BUDGET PROJECTED DEBT RATIOS & PAYMENTS THROUGH 2021

	<b>Actual</b> FY 17/18	<b>Mid-Year</b> FY 18/19	<b>Projected</b> FY 19/20	<b>Projected</b> FY 20/21	Final Payment Year
WATER FUND REVENUE	\$28,399,721	\$29,636,741	\$29,927,741	\$31,801,241	
DEBT SERVICE:					
(Collateralized by Water Fund Revenues)					
2017 PJPFA Water Revenue Bonds	941,290	980,558	977,390	978,900	2/2025
2016 Recycled Water Project Loan	398,129	398,129	398,129	398,129	9/2047
Subtotal	\$1,339,419	\$1,378,687	\$1,375,519	\$1,377,029	
DEBT RATIO	4.72%	4.65%	4.60%	4.33%	
Expenditures					
OTHER DEBT:					
Golf Course Equipment Lease	70,763	70,763	70,765	51,607	2/2021
2015 State CEC Led Street Light Project Loan	190,628	190,628	190,628	190,628	12/2022
2019A HUD Section 108 Loan	23,098	23,756	24,822	25,674	8/2034
Subtotal	\$284,489	\$285,147	\$286,215	\$267,909	
TOTAL DEBT SERVICE	\$1,623,908	\$1,663,834	\$1,661,734	\$1,644,938	

<sup>&</sup>lt;sup>1</sup>**2017 PJPFA Water Revenue Bonds**. On February 16, 2017, PJPFA issued \$7.1 million dollar Non-Callable Water Revenue Bonds Series 2017 to fund DERWA facilities expansion project.

<sup>&</sup>lt;sup>2</sup> State of California, Water Resource Control Board (CWRCB) Loan to support the construction of Recycled Water Project Phase 1A system that provides recycled water to the Ken Mercer Sports Park.

<sup>&</sup>lt;sup>3</sup> US Bank five-year & Yamaha Motor Finance four-year golf course equipment lease.

<sup>&</sup>lt;sup>4</sup> State of California Energy Commission (CEC) Loan for installing energy efficient street, park, & pathways LED lights.

<sup>&</sup>lt;sup>5</sup> 2019A HUD Section 108 Loan. The Cities of Dublin, Livermore and Pleasanton entered into an agreement with US HUD to borrow \$950,000 under the Variable/Fixed Rate ("VFR") Note No.B-14-MC-06-0050 guaranteed pursuant to Section 108 of the Housing and Community Development Act of 1974, as amended to reimburse Axis Community Health, Inc for construction costs of their new health clinic. 2015 HUD Section 108 Loan was converted to 2019A HUD Section 108 Loan on March 28, 2019 with a step up (fixed) interest rate financing. The amount reported represents the City of Pleasanton only portion of debt services.