

July 3, 2018  
City Manager

**TITLE: ADOPT A RESOLUTION TO APPROVE RATES FOR SOLID WASTE,  
RECYCLABLE MATERIALS, AND ORGANIC MATERIALS COLLECTION**

**SUMMARY**

This item was removed from the June 19, 2018 City Council Agenda in order to address inaccuracies in the published Rate Resolution Exhibit A.

Implementation of a new refuse and recycling franchise agreement and rate structure is a City Council priority. On March 20, 2018, the City Council approved entering into a new Franchise Agreement with Pleasanton Garbage Service (PGS) for solid waste, recyclable materials, and organic materials collection services which commenced on July 1, 2018. The new Agreement resulted in a 13.3% reduction in overall annual costs to the City, which upon City Council approval will be applied to PGS customer rates effective July 1, 2018.

Per the new franchise agreement terms, the City will set collection rates annually. In this first year of implementation, the 13.3% reduction in annual operating costs resulting from recent negotiations requires the City to apply the reduction throughout various residential and commercial rate categories. In proposing the new rates, the City's policy objectives was to achieve regional rate competitiveness with Dublin and Livermore and to incentivize residential recycling. The proposed rate resolution achieves this objective.

City staff and Council subcommittee also acknowledges that it is critical to establish a rate structure that generates sufficient revenue to operate the company on an annual basis. PGS is concerned that the proposed residential rate may cause excessive customer migration from the 96-gallon weekly service to the 35-gallon weekly service. Assuming no other operating revenue increases in the coming year resulting from residential and commercial growth, transfer station enhancements, etc., it is possible that migration could result in a shortfall in operating revenue to cover the first year of annual operating expenditures. While the new franchise agreement does shift operating risk from rate payers to the company, one of the City's minimum obligations is to set rates at levels that ensure implementation of the new franchise terms. Conversely, PGS also has an obligation to operate the company efficiently to minimize future rate increases.

To ensure that ratepayers and the company are "insured" in the first year of implementation of the new rates, this staff report also outlines a process for evaluating

To ensure that ratepayers and the company are “insured” in the first year of implementation of the new rates, this staff report also outlines a process for evaluating operating franchise revenues and expenditures at the 6 and 12 month time period. This will enable both parties to monitor the situation, and if necessary address the necessary gap in revenue and operating efficiencies to sustain operations and the health and safety of the community.

### **RECOMMENDATION**

Approve resolution (Attachment 3) to adopt new rates for solid waste, recyclable materials and organic materials collection and approve the process outlined in this report to address significant cart size migration, should it occur.

### **FINANCIAL STATEMENT**

There is no cost to the City to approve the reduced rates to PGS customers.

### **BACKGROUND**

On March 20, 2018, following several months of negotiations, the City Council approved a new Franchise Agreement with PGS for solid waste, recyclable materials, and organic materials collection. The new Franchise Agreement will commence on July 1, 2018 and will replace the City’s current Franchise Agreement with PGS, which was scheduled to expire in 2019. The negotiations process included a detailed analysis of PGS’s proposed costs of providing the services required under the new Franchise Agreement, and resulted in a 13.3% reduction in overall annual costs to the City. The Subcommittee for Refuse and Recycling, City staff, and our consulting team from HF&H Consultants, LLC met to discuss the various options to apply the 13.3% to the rate structure. The goal was to set rates that reflect the terms of the new Franchise Agreement in a manner that best meets the City’s overall refuse and recycling goals, and is competitive with regional rate structures.

### **DISCUSSION**

The beginning of a new Franchise Agreement presents the City with an opportunity to consider restructuring its collection rates. City staff and HF&H Consultants performed a preliminary analysis which assesses the impacts of multiple different strategies for incorporating the 13.3% reduction into customer rates.

The 13.3% reduction in annual PGS costs may be passed-through to ratepayers in the form of rate reductions. However, as was discussed at the March 20, 2018 City Council meeting, such rate adjustments are not required to be applied uniformly across all subscription levels, but rather, could be applied in a manner which more accurately reflects City goals and regional rate surveys. For purposes of this analysis, “subscription levels” refers to the size of a customer’s solid waste, recyclable materials, or organic materials container, and the frequency of collection (e.g. 96-gallon organic materials cart collected one time per week, or 4-cubic yard solid waste bin collected two times per week).

On May 7, 2018 the City Council Subcommittee for Refuse and Recycling considered four scenarios, as follows: (Attachment 1):

1. **-13% for All.** This scenario evenly applies the 13.3% reduction in costs to all subscription levels.
2. **Residential Focus.** This scenario reduces the residential 35-gallon cart rate to below comparable agencies' corresponding rates (holding the residential 96-gallon cart rate static), and evenly applies the remaining balance to commercial rates.
3. **Commercial Focus.** This scenario reduces the commercial one and two times per week collection bin rates (all sizes) to below comparable agencies' corresponding rates (holding the three, four, and five times per week bin rates static), and evenly applies any remaining balance to all other commercial rates.
4. **Balanced.** This scenario reduces the residential 35-gallon cart rate and commercial one and two times per week collection bin rates (all sizes) to below comparable agencies' corresponding rates, and evenly applies any remaining balance to all other commercial rates.

The results of the modeling, as well as a demonstration of how the new rates would compare to neighboring agency rates under each scenario, are presented in Attachment 1. Attachment 1 also presents the percentage of customers subscribing to each subscription level listed above.

The **"-13.3 percent for all"** scenario reduces the 96-gallon residential cart rate (which is currently considerably lower than neighboring communities' 96-gallon rates) even further below neighboring communities' rates and reduces all other categories to levels with the range of neighboring communities.

The **"Residential Focus"** scenario would make the 35-gallon residential cart rate the least expensive of our neighbors, reduces high volume, high frequency commercial solid waste rates considerably, and brings all other service level rates within the range of our neighbors.

The **"Commercial Focus"** scenario reduces most commercial accounts to be less expensive than in neighboring communities with residential service falling within the range charged by our neighbors.

The **"Balanced"** scenario is very similar to the reduction in the "Commercial Focus" scenario but also reduces the 35-gallon service rates for residential and commercial mixed recycling and solid waste to the lowest rates for those service levels in the area.

The subcommittee is recommending to move forward with the "Balanced" scenario as it realigns rate relationships for both commercial and residential customers, best reflects

City goals, and provides competitive rates in comparison to the regional rate surveys. All customers will receive a reduction in their current rate with the exception of the residential 96-gallon cart customers whose existing rate ranges from 47% to 99% lower than our neighboring communities. It should also be noted that the senior discount for residential customers will carry forward in the new rates assuming approval of the attached rate resolution.

### **RATE MIGRATION CONSIDERATIONS**

PGS has expressed concern over the potential for the proposed rate structure to induce migration from the 96-gallon residential cart to the 35-gallon cart, which would result in revenue loss for each account that changes their cart size. The City's consultants at HF&H do not believe that migration will be significant because the 96-gallon rate will remain at the current rate. Staff and the City Council Refuse and Recycling Subcommittee concur with this position.

However, in response to PGS's concern, staff is recommending that the Council authorize the City Manager to implement a process with PGS that commits the City to meet and confer both at the 6 and 12 month time period to review whether significant migration from the 96-gallon residential cart to the 35-gallon cart results in operating franchise revenue not being sufficient to cover annual franchise expenditures in the first year of implementation.

The review would be verified by a qualified third party and would assess revenue impacts from service migration, as well as from new growth, approved regional transfer station enhancements, and other related franchise revenue activities. If there was a decline in revenue, the City would also be provided access to detailed expenditure information and would expect to see a demonstrated decline in operating expenditures through efficiency, reduction in overhead, and other operational cost reduction efforts to address the revenue shortfall. The solution could also include a possible onetime rate adjustment to offset unforeseen and immitigable annual operating impacts that hinder the company's ability to fulfill its service obligations.

City staff also proposes to set aside funds ahead of time for the potential revenue shortfall, should it occur. The Rate Reserve Agreement included as part of the new Franchise Agreement specifies a detailed sequential schedule for use of the existing Rate Reserve Funds accumulated over the last franchise agreement (estimated to be approximately \$4 million). Portions of the Reserve are committed to PGS for costs associated with the transition to the new Franchise Agreement and the remainder will be returned to the City. Under this process, City staff recommends setting aside \$1 million from its portion of the Rate Reserve in a separate City reserve account to address possible operating shortfalls resulting from migration.

### **Alternative Rate Options for City Council Consideration:**

While City staff believes that the concession described above is a fair approach to the migration concern, the Council could also consider the following options:

**Alternative 1:** This alternative would raise the 35-gallon cart rate to Dublin's new rate \$26.06, which is scheduled to become effective on July 1, 2018. This would decrease the difference between the City's 96-gallon and 35-gallon cart rates and reduce the incentive to migrate to the smaller cart. It would also retain Pleasanton's position of matching the lowest rate amongst our neighboring cities for the 35-gallon cart service. If the City Council chooses this alternative, staff would bring back proposals to the City Council with what to do with the increase revenue resulting from this change at a future meeting.

**Alternative 2:** PGS has proposed that the 35-gallon rate be raised to the average of the new Dublin rate (\$26.06) and the new Livermore rate (\$38.42), which would be \$32.24. If the City Council chooses this alternative, staff would bring back proposals to the City Council with what to do with the increase revenue resulting from this change at a future meeting.

Submitted by:



Brian Dolan  
Assistant City Manager

Fiscal Review:



Tina Olson  
Director of Finance

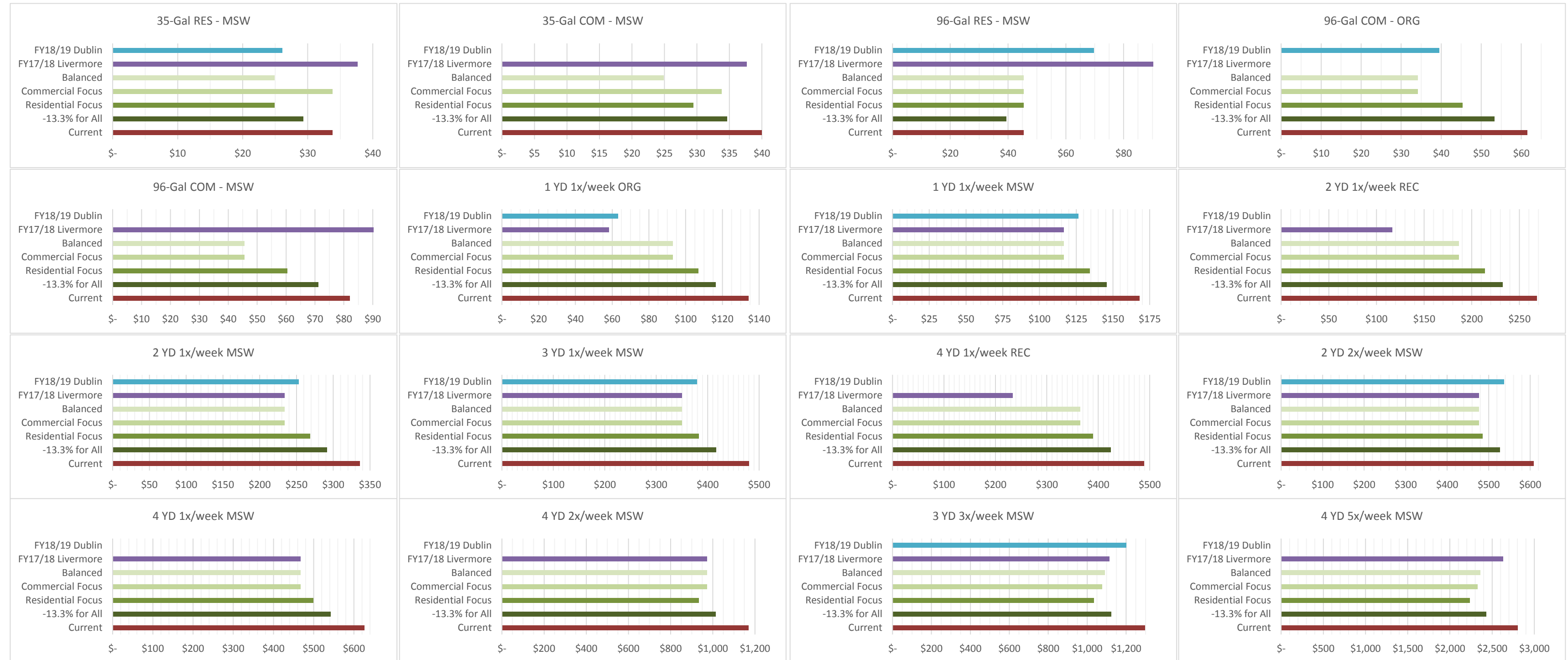
Approved by:



Nelson Fialho  
City Manager

Attachments:

1. Modeling of Scenarios and Rate Analysis
2. Alameda County Rate Comparisons
3. Resolution to approve Rates for Solid Waste, Recyclable Materials, and Organic Materials collection.



**Key:**

"RES"	Residential
"COM"	Commercial
"MSW"	Municipal Solid Waste
"REC"	Recyclable Materials
"ORG"	Organic Materials
"Gal"	Gallon
"YD"	Cubic Yard

		Current	-13.3% for All	Residential Focus	Commercial Focus	Balanced	FY17/18 Livermore	FY18/19 Dublin
35-Gal RES - MSW	42% of RES MSW Accts	\$ 33.80	\$ 29.30	\$ 24.90	\$ 33.80	\$ 24.90	\$ 37.67	\$ 26.06
35-Gal COM - MSW	38% of COM Cart MSW Accts	\$ 39.99	\$ 34.67	\$ 29.46	\$ 33.80	\$ 24.90	\$ 37.67	
96-Gal RES - MSW	42% of RES MSW Accts	\$ 45.48	\$ 39.43	\$ 45.48	\$ 45.48	\$ 45.48	\$ 90.41	\$ 69.69
96-Gal COM - ORG	100% of COM Cart ORG Accts	\$ 61.49	\$ 53.31	\$ 45.30	\$ 34.11	\$ 34.11	1st Free*	\$ 39.48
96-Gal COM - MSW	62% of COM Cart MSW Accts	\$ 81.99	\$ 71.09	\$ 60.40	\$ 45.48	\$ 45.48	\$ 90.41	
1 YD 1x/week ORG	23% of ORG Bin Accts	\$ 134.22	\$ 116.37	\$ 107.04	\$ 93.12	\$ 93.12	\$ 58.36	\$ 63.23
1 YD 1x/week MSW	17% of MSW Bin Accts	\$ 168.23	\$ 145.86	\$ 134.16	\$ 116.72	\$ 116.72	\$ 116.72	\$ 126.47
2 YD 1x/week REC	27% of REC Bin Accts**	\$ 268.20	\$ 232.53	\$ 213.88	\$ 186.20	\$ 186.20	\$ 116.72	
2 YD 1x/week MSW	17% of MSW Bin Accts	\$ 336.23	\$ 291.51	\$ 268.13	\$ 233.43	\$ 233.43	\$ 233.43	\$ 252.93
3 YD 1x/week MSW	11% of MSW Bin Accts	\$ 480.43	\$ 416.53	\$ 383.13	\$ 350.16	\$ 350.16	\$ 350.16	\$ 379.40
4 YD 1x/week REC	19% of REC Bin Accts**	\$ 489.42	\$ 424.33	\$ 390.29	\$ 365.33	\$ 365.33	\$ 233.44	
2 YD 2x/week MSW	5% of MSW Bin Accts	\$ 608.27	\$ 527.37	\$ 485.08	\$ 476.21	\$ 476.21	\$ 476.21	\$ 537.33
4 YD 1x/week MSW	15% of MSW Bin Accts	\$ 625.47	\$ 542.28	\$ 498.79	\$ 466.88	\$ 466.88	\$ 466.88	
4 YD 2x/week MSW	12% of MSW Bin Accts	\$ 1,169.55	\$ 1,014.00	\$ 932.68	\$ 972.59	\$ 972.59	\$ 972.59	
3 YD 3x/week MSW	3% of MSW Bin Accts	\$ 1,296.55	\$ 1,124.11	\$ 1,033.96	\$ 1,076.41	\$ 1,091.18	\$ 1,115.62	\$ 1,201.12
4 YD 5x/week MSW	2% of MSW Bin Accts	\$ 2,801.79	\$ 2,429.15	\$ 2,234.35	\$ 2,326.08	\$ 2,357.99	\$ 2,628.20	

\* Second Organics pickup is \$94.03

\*\* Does not include Commercial Cardboard Bin Accounts



**Alameda County Rate Survey**  
**Municipal Solid Waste for Residential Single-Family**  
(Rates in effect as of May 2018)

	<b>Jurisdiction</b>	<b>30-35 gallon</b>
1	City of Piedmont	\$55.11
2	City of Union City	\$48.69
3	City of Oakland	\$44.93
4	City of Albany	\$42.65
5	City of Berkeley	\$42.35
6	Castro Valley Sanitary District	\$40.23
7	City of Alameda	\$39.60
8	City of Livermore	\$37.67
9	City of Fremont	\$34.77
10	City of Pleasanton	\$33.80
11	City of Hayward	\$31.62
12	City of Newark	\$31.55
13	City of San Leandro	\$28.92
14	City of Dublin	\$24.94
15	City of Emeryville	\$18.92

**Alameda County Rate Survey**  
**Municipal Solid Waste for Residential Single-Family**  
**PROPOSED RATE**  
(Rates in effect as of May 2018)

	<b>Jurisdiction</b>	<b>30-35 gallon</b>	<b>Proposed rate</b>
1	City of Piedmont	\$55.11	
2	City of Union City	\$48.69	
3	City of Oakland	\$44.93	
4	City of Albany	\$42.65	
5	City of Berkeley	\$42.35	
6	Castro Valley Sanitary District	\$40.23	
7	City of Alameda	\$39.60	
8	City of Livermore	\$37.67	
9	City of Fremont	\$34.77	
10	City of Hayward	\$31.62	
11	City of Newark	\$31.55	
12	City of San Leandro	\$28.92	
13	City of Dublin	\$24.94	
14	City of Pleasanton	\$33.80	\$24.90
15	City of Emeryville	\$18.92	

**RESOLUTION NO. 18-**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF PLEASANTON, TO ADOPT RATES FOR SOLID WASTE, RECYCLABLE MATERIALS, AND ORGANIC MATERIALS COLLECTION SERVICES**

**WHEREAS**, on March 20, 2018 the City Council voted to approve and entered into a Franchise Agreement between the City of Pleasanton and Pleasanton Garbage Service Inc. for Solid Waste, Recyclable Materials, and Organic Materials collection services; and

**WHEREAS**, in accordance with Section 9.20.090 of the City of Pleasanton Municipal Code, rates for Franchise services shall be set by a resolution approved by the City Council of the City of Pleasanton; and

**WHEREAS**, Pleasanton Garbage Service, Inc. shall conduct all billing related to collection, transportation, recycling and disposal of said Solid Waste, Recyclable Materials, and Organic Materials in strict accordance with rates listed in this Resolutions.

**WHEREAS**, the City Council determined that the 13.3% decrease in expenses negotiated in the Franchise Agreement would be applied to reducing collection rates.

**NOW, THEREFORE BE IT RESOLVED THAT THE CITY COUNCIL OF THE CITY OF PLEASANTON DOES RESOLVE, DECLARE, DETERMINE AND ORDER THE FOLLOWING:**

**SECTION 1:** The fee schedule set forth in Resolution 14-667 and Resolution 16-904 is hereby rescinded.

**SECTION 2:** The rates for the collection, transport, and disposal of Solid Waste, Recyclable Materials, and Organic Materials from the City of Pleasanton for Commercial/Multi-Family Services, Residential Services and for Transfer Stations Services, are revised as of July 1, 2018 as outlined in Exhibit A

**SECTION 3:** Rates will go into effect on July 1, 2018.

**PASSED, APPROVED AND ADOPTED** by the City Council of the City of Pleasanton at a special meeting held on July 3, 2018.

I, Karen Diaz, City Clerk of the City of Pleasanton, California, certify that the foregoing resolution was adopted by the City Council at a regular meeting held on the , by the following vote:



Ayes:  
Noes:  
Absent:  
Abstain:

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Karen Diaz, City Clerk

APPROVED AS TO FORM:

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Daniel G. Sodergren, City Attorney

## Solid Waste, Recyclable Materials, and Organic Materials Collection Service Rates: Effective 7/1/2018

SINGLE-FAMILY RESIDENTIAL RATES	Monthly Rate
<p><b><u>Cart Service</u></b></p> <p><b>35-Gallon Service</b> For the regularly- scheduled once each week pick up of the following:</p> <ul style="list-style-type: none"> <li>o 35-gallon cart for refuse</li> <li>o 96-gallon cart for recyclable materials</li> <li>o 64 or 96-gallon cart for green waste including food scraps</li> </ul> <p>o Each additional refuse cart per week</p>	<p>\$24.90</p> <p>\$24.90</p>
<p><b><u>Cart Service</u></b></p> <p><b>96-Gallon Service</b> For the regularly- scheduled once each week pick up of the following:</p> <ul style="list-style-type: none"> <li>o 96-gallon cart for refuse</li> <li>o 96-gallon cart for recyclable materials</li> <li>o 64 or 96- gallon cart for green waste including food scraps</li> </ul> <p>o Each additional refuse cart per week</p>	<p>\$45.48</p> <p>\$45.48</p>
<p><b><u>Back Yard Service</u></b> For the regularly- scheduled once each week pick up of Waste cart from the back or side yard of a single-family residential property of a customer unable to bring the cart to the curb. Carts must be within 50 feet of any gate or fence.</p> <p><b>35-Gallon Service</b></p> <ul style="list-style-type: none"> <li>o Each additional refuse cart per week</li> </ul> <p><b>96-Gallon Service</b></p> <ul style="list-style-type: none"> <li>o Each additional refuse cart per week</li> </ul>	<p>\$30.53</p> <p>\$30.53</p> <p>\$54.58</p> <p>\$54.58</p>

## Solid Waste, Recyclable Materials, and Organic Materials Collection Service Rates: Effective 7/1/2018

SINGLE-FAMILY RESIDENTIAL RATES	Monthly Rate
<p><b><u>Container Service</u></b> For the one-time drop-off and pick-up of a 4 cubic yard container provided by Pleasanton Garbage Service, Inc.</p>	\$140.88
<p><b><u>Additional Services</u></b></p> <ul style="list-style-type: none"> <li>o Extra 30-gallon bag (per bag) <span style="float: right;">\$7.53</span></li> <li>o Go Back Service for customer who forgot to put out carts <span style="float: right;">\$11.30</span></li> <li>o Cart Exchange/ back and forth changes <span style="float: right;">\$12.58</span></li> <li>o Redelivery of Cart after delinquent account is cleared <span style="float: right;">\$38.75</span></li> <li>o Damaged or Stolen Cart – One replacement cart in a 12 month period for Second replacement cart <span style="float: right;">\$60.50</span></li> </ul>	
<p><b><u>Senior Citizens Rate</u></b> Primary occupant must be 62 years of age or older. For the regularly-scheduled once each week pick up of the following:</p>	
<p><b>35-Gallon Service</b></p> <ul style="list-style-type: none"> <li>o 35-gallon cart for refuse <span style="float: right;">\$ 24.90</span></li> <li>o 96-gallon cart for recyclable materials</li> <li>o 64 or 96- gallon cart for green waste including food scraps</li> </ul>	
<ul style="list-style-type: none"> <li>o Each additional refuse cart per week <span style="float: right;">\$ 24.90</span></li> </ul>	
<p><b>96-Gallon Service</b></p> <ul style="list-style-type: none"> <li>o 96-gallon cart for refuse <span style="float: right;">\$ 38.66</span></li> <li>o 96-gallon cart for recyclable materials</li> <li>o 64 or 96- gallon cart for green waste including food scraps</li> </ul>	
<ul style="list-style-type: none"> <li>o Each additional refuse cart per week <span style="float: right;">\$ 38.66</span></li> </ul>	

**Solid Waste, Recyclable Materials, and Organic Materials Collection  
Service Rates: Effective 7/1/2018**

SINGLE-FAMILY RESIDENTIAL RATES	Monthly Rate
<b><u>Senior Citizens Rate (continued)</u></b>	
<p><b>Backyard Service</b> For the regularly- scheduled once each week pick up of Waste cart from the back or side yard of a single-family residential property of a customer unable to bring the cart to the curb. Carts must be within 50 feet of any gate or fence.</p>	
<b>35-Gallon Service</b>	\$30.53
<ul style="list-style-type: none"> <li>o Each additional refuse cart per week</li> </ul>	\$30.53
<b>96-Gallon Service</b>	\$47.76
<ul style="list-style-type: none"> <li>o Each additional refuse cart per week</li> </ul>	\$47.76

## Solid Waste, Recyclable Materials, and Organic Materials Collection Service Rates: Effective 7/1/2018

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - SOLID WASTE</b>	<b>Cart Size</b>	<b>Frequency</b>	<b>Monthly Rate</b>
<b>Solid Waste Cart Service</b>			
	35- gallon	1/week	\$24.90
	96- gallon	1/week	\$45.48
Each additional Solid Waste Cart per week	35- gallon	1/week	\$24.90
	96- gallon	1/week	\$45.48
<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES – All Cart Service</b>	<b>Cart Size</b>	<b>Frequency</b>	<b>Rate</b>
<b>Additional Services for Solid Waste, Mixed Recycling and Organic Carts</b>			
Go Back Service for customer who forgot to put out carts	All	Each Cart	\$11.30
Cart Exchange/ back and forth changes	All	Each Cart	\$12.58
Redelivery of Cart after delinquent account is cleared	All	Each Cart	\$38.75
Damaged or Stolen Cart – One replacement cart in a 12 month period is provided free of charge. Second replacement cart in a 12 month period	All	Each Cart	\$60.50
Mixed Recycle or Organics dumped as trash	All	Each Cart	\$18.93

## Solid Waste, Recyclable Materials, and Organic Materials Collection Service Rates: Effective 7/1/2018

COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - SOLID WASTE	Cubic Yards	Frequency	Monthly Rate
<b>Bin Service (Loose)</b>			
	1	1	\$116.72
	1	2	\$238.11
	1	3	\$370.53
	1	4	\$485.01
	1	5	\$599.48
	2	1	\$233.43
	2	2	\$476.21
	2	3	\$740.87
	2	4	\$969.82
	2	5	\$1,198.77
	3	1	\$350.16
	3	2	\$729.44
	3	3	\$1,091.18
	3	4	\$1,434.60
	3	5	\$1,778.03
	4	1	\$466.88
	4	2	\$972.59
	4	3	\$1,442.19
	4	4	\$1,900.09
	4	5	\$2,357.99
	7	1	\$834.33
	7	2	\$1,737.54
	7	3	\$2,527.58
	7	4	\$3,328.90
	7	5	\$4,130.22

## Solid Waste, Recyclable Materials, and Organic Materials Collection Service Rates: Effective 7/1/2018

COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - SOLID WASTE	Cubic Yards	Frequency	Rate
<b>Bin Service (Loose) - continued</b>			
Extra Pickup	1	Each	\$26.42
	2	Each	\$52.84
	3	Each	\$79.25
	4	Each	\$105.67
	7	Each	\$184.93
On Call	1	Each	\$26.42
	2	Each	\$52.84
	3	Each	\$79.25
	4	Each	\$105.67
	7	Each	\$184.93
Money on Delivery Bin Take Away 3-Day Rental	4	Each	\$140.88
Money on Delivery Bin Take Away 3-Day Rental Extra Bin Pick-Up	4	Each	\$105.67

COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - SOLID WASTE	Cubic Yards	Frequency	Monthly Rate
<b>Bin – Compactor</b>			
	1 ½	1	\$343.43
	1 ½	2	\$686.86
	1 ½	3	\$1,030.30
	1 ½	4	\$1,373.75
	1 ½	5	\$1,717.20
	2	1	\$457.91
	2	2	\$915.81
	2	3	\$1,373.72
	2	4	\$1,795.63
	2	5	\$2,289.54
	3	1	\$686.87
	3	2	\$1,373.73
	3	3	\$2,060.60
	3	4	\$2,747.46
	3	5	\$3,434.33



## Solid Waste, Recyclable Materials, and Organic Materials Collection Service Rates: Effective 7/1/2018

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COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - SOLID WASTE	Cubic Yards	Frequency	Monthly Rate
<b>Bin Compactor – continued</b>			
	4	1	\$915.82
	4	2	\$1,831.65
	4	3	\$2,747.47
	4	4	\$3,663.29
	4	5	\$4,579.11
	5	1	\$1,360.23
	5	2	\$2,289.55
	5	3	\$3,218.87
	5	4	\$4,148.19
	5	5	\$5,077.51
	6	1	\$1,632.28
	6	2	\$2,747.46
	6	3	\$3,862.64
	6	4	\$4,977.82
	6	5	\$6,093.00

COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - SOLID WASTE	Cubic Yards	Frequency	Rate
<b>Bin Compactor</b>			
Extra Pickup	1 ½	Each	\$94.17
	2	Each	\$105.67
	3	Each	\$158.51
	4	Each	\$211.36
	5	Each	\$264.20
	6	Each	\$317.04
Overweight Charges (per ton)	NA	Each	\$62.99
Same Day Service	ALL	Each	\$267.15
Steam Clean Compactor Container/Box	ALL	Each	\$299.24
Hard to Handle Trash (per ton)	NA		\$59.63

**Solid Waste, Recyclable Materials, and Organic Materials Collection  
Service Rates: Effective 7/1/2018**

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - SOLID WASTE</b>	<b>Cubic Yards</b>	<b>Rate</b>
<b>Roll Off Box (Loose) – On Call</b>		
Monthly Rental Fee	All sizes	\$321.02
	15	\$470.85
	20	\$627.80
	30	\$941.70
	40	\$1,255.60
Cash on Delivery 3-Day Rental – Daily Rental Fee	All sizes	\$14.98
Cash on Delivery for 3-Day Rental	15	\$470.85
	20	\$627.80
	25	\$784.75
	30	\$941.70
	40	\$1,255.60
Overweight Charges (per ton)	All sizes	\$62.99

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - SOLID WASTE</b>	<b>Cubic Yards</b>	<b>Rate</b>
<b>Roll Off Box (Compactor) – On Call</b>		
	8	\$502.24
	10	\$627.80
	15	\$941.70
	16	\$1,004.48
	20	\$1,255.60
	24	\$1,506.72
	25	\$1,569.50
	30	\$1,883.40
	36	\$2,260.08
	40	\$2,511.20

## Solid Waste, Recyclable Materials, and Organic Materials Collection Service Rates: Effective 7/1/2018

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - SOLID WASTE</b>	<b>Cubic Yards</b>	<b>Frequency</b>	<b>Rate</b>
<b>Additional Services for Solid Waste</b>			
Go Back Service	All	Each	\$121.67
Steam Clean Bin	All	Each	\$144.79
Pallet Pick Up	n/a	Each	\$10.93
Hard to Handle Trash (per ton)	n/a	n/a	\$59.63
Lock and Key for Customer to purchase from PGS	All	Each	\$10.50

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - RECYCLING</b>	<b>Cart Size</b>	<b>Frequency</b>	<b>Monthly Rate</b>
<b>Mixed Recycling Cart Service</b>			
First Cart	96- gallon	1/week	FREE
Second Cart	96- gallon	1/week	\$34.11
Back Yard Service	96- gallon	1/week	\$48.54

**Solid Waste, Recyclable Materials, and Organic Materials Collection  
Service Rates: Effective 7/1/2018**

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - RECYCLING</b>	<b>Cubic Yards</b>	<b>Frequency</b>	<b>Monthly Rate</b>
<b>Bins – Cardboard only</b>			
	1	1	\$93.12
	1	2	\$184.87
	1	3	\$284.65
	1	4	\$372.49
	1	5	\$460.40
	2	1	\$186.20
	2	2	\$369.70
	2	3	\$569.12
	2	4	\$744.99
	2	5	\$920.66
	3	1	\$275.79
	3	2	\$561.89
	3	3	\$833.55
	3	4	\$1,091.09
	3	5	\$1,365.53
	4	1	\$365.33
	4	2	\$746.31
	4	3	\$1,098.68
	4	4	\$1,442.08
	4	5	\$1,785.47
	7	1	\$729.29
	7	2	\$1,334.16
	7	3	\$1,926.44
	7	4	\$2,527.37
	7	5	\$3,128.32

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - RECYCLING</b>	<b>Cubic Yards</b>	<b>Frequency</b>	<b>Rate</b>
Extra Pickup (same rates for Cardboard only)	1	Each	\$19.81
	2	Each	\$39.62
	3	Each	\$59.43
	4	Each	\$79.24
	7	Each	\$138.68

**Solid Waste, Recyclable Materials, and Organic Materials Collection  
Service Rates: Effective 7/1/2018**

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - RECYCLING</b>	<b>Cubic Yards</b>	<b>Frequency</b>	<b>Monthly Rate</b>
<b>Bins – Mixed Recycling Only</b>			
	1	1	\$93.12
	1	2	\$184.87
	1	3	\$284.65
	1	4	\$372.49
	1	5	\$460.40
	2	1	\$186.20
	2	2	\$369.70
	2	3	\$569.12
	2	4	\$744.82
	2	5	\$920.66
	3	1	\$275.79
	3	2	\$561.89
	3	3	\$838.03
	3	4	\$1,091.09
	3	5	\$1,365.53
	4	1	\$365.33
	4	2	\$746.31
	4	3	\$1,098.68
	4	4	\$1,442.08
	4	5	\$1,785.47

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - ORGANICS</b>	<b>Cart Size</b>	<b>Frequency</b>	<b>Monthly Rate</b>
<b>Organics Cart Service</b>			
	96-gallon	1/week	\$34.11

**Solid Waste, Recyclable Materials, and Organic Materials Collection  
Service Rates: Effective 7/1/2018**

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - ORGANICS</b>	<b>Cubic Yards</b>	<b>Frequency</b>	<b>Monthly Rate</b>
<b>Bins (Loose)</b>			
	1	1	\$93.12
	1	2	\$184.87
	1	3	\$284.65
	1	4	\$372.49
	1	5	\$460.40
	2	1	\$186.20
	2	2	\$369.70
	2	3	\$569.12
	2	4	\$744.82
	2	5	\$920.66
	3	1	\$275.79
	3	2	\$561.89
	3	3	\$840.54
	3	4	\$1,101.77
	3	5	\$1,365.53
	4	1	\$365.33
	4	2	\$746.31
	4	3	\$1,098.68
	4	4	\$1,442.08
	4	5	\$1,785.47

<b>COMMERCIAL/MULTI-FAMILY RESIDENTIAL RATES - ORGANICS</b>	<b>Cubic Yards</b>	<b>Frequency</b>	<b>Rate</b>
<b>Roll Off (Loose) – On Call</b>			
	15	Each	\$353.14
	20	Each	\$470.85
	30	Each	\$706.28
	40	Each	\$941.70

## Solid Waste, Recyclable Materials, and Organic Materials Collection Service Rates: Effective 7/1/2018

<b>TRANSFER STATION</b>	<b>Rate</b>
For the disposal of all types of dry garbage, trash, refuse and debris which meets the disposal requirements of the transfer station.	
<b>Pleasanton Residents</b>	
Minimum Dump Rate	\$7.37
Per Yard Dump Rate	\$11.37
Per Ton Rate	\$62.99
<b>Commercial Customers and Non-Residents</b>	
Cubic Yard Construction/Demolition	\$35.21
Cubic Yard Hard to Handle (over 6 feet in length or 3 feet in diameter)	\$53.41
Cubic Yard Extremely Hard to Handle	\$70.71
Cubic Yard Certified Loads	-
Cubic Yard Household Garbage	\$27.92
Minimum Cash Sale	\$27.92
Minimum Charge Sale	\$27.92
Weight Master Certificate	\$30.35
Per Tonnage Fee	\$139.61